



August 21, 2026

TO: Legal Counsel

News Media

Salinas Californian

El Sol

Monterey County Herald

Monterey County Weekly

KION-TV

KSBW-TV/ABC Central Coast

KSMS/Entravision-TV

The next regular meeting of the **FINANCE COMMITTEE - COMMITTEE OF THE WHOLE of SALINAS VALLEY HEALTH¹** will be held **MONDAY, AUGUST 24, 2026, AT 4:00 P.M., HEART CENTER TELECONFERENCE ROOM, SALINAS VALLEY HEALTH MEDICAL CENTER, 450 E. ROMIE LANE, SALINAS, CALIFORNIA.**

(For Public Access Information Visit <https://www.salinasvalleyhealth.com/about-us/healthcare-district-information-reports/board-of-directors/board-committee-meetings-virtual-link/>.)

A handwritten signature in black ink, appearing to read "Allen Radner".

Allen Radner, MD
President/Chief Executive Officer

Committee Voting Members: **Victor Rey, Jr.**, Chair, **Joel Hernandez Laguna**, Vice Chair, **Allen Radner, MD**, President/CEO, **Iftikhar Hussain**, Chief Financial Officer, and **Steven Regwan, DO**, Medical Staff Member

Advisory Non-Voting Members: Sanjeev Tandon, Community Member

**FINANCE COMMITTEE
COMMITTEE OF THE WHOLE
SALINAS VALLEY HEALTH¹**

**MONDAY, AUGUST 24, 2026, 4:00 P.M.
HEART CENTER TELECONFERENCE ROOM**

**Salinas Valley Health Medical Center
450 E. Romie Lane, Salinas, California**

(Visit SalinasValleyHealth.com/virtualboardmeeting for Public Access Information)

AGENDA

1. Call to Order / Roll Call

2. Public Comment

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board, which are not otherwise covered under an item on this agenda.

3. Approve Minutes of the Finance Committee Meeting of July 20, 2026 (REY)

- Motion/Second
- Public Comment
- Action by Committee/Roll Call Vote

4. Consider Recommendation for Board Approval of Renewal of the Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System (HYLAND)

- Staff Report
- Committee Questions to Staff
- Public Comment
- Committee Discussion/Deliberation
- Motion/Second
- Action by Committee/Roll Call Vote

¹Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

5. Consider Recommendation for Board Approval of HealthStream (Learning Management System) Contract Renewal (SPENCER)
 - Staff Report
 - Committee Questions to Staff
 - Public Comment
 - Committee Discussion/Deliberation
 - Motion/Second
 - Action by Committee/Roll Call Vote
6. Financial and Statistical Review (HUSSAIN)
7. Review FY Ended June 30, 2026 Balanced Scorecard (HUSSAIN)
8. Capital Spending YTD June 30, 2026 Update (PETERSON/MCCOY)
9. Adjournment

The next Finance Committee Meeting is scheduled for Monday, **September 21, 2026** at 4:00 p.m.

¹Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Salinas Valley Health (SVH) Committee packet is available at the Committee Meeting, electronically at <https://www.salinasvalleyhealth.com/about-us/healthcare-district-information-reports/board-of-directors/meeting-agendas-packets/2026/>, and in the SVH Human Resources Department located at 611 Abbott Street, Suite 201, Salinas, California, 93901. All items appearing on the agenda are subject to action by the SVH Board.

Requests for a disability related modification or accommodation, including auxiliary aids or Spanish translation services, in order to attend or participate in-person at a meeting, need to be made to the Board Clerk during regular business hours at 831-759-3208 at least forty-eight (48) hours prior to the posted time for the meeting in order to enable the District to make reasonable accommodations.

CALL TO ORDER
ROLL CALL

(Chair to call the meeting to order)

PUBLIC COMMENT

DRAFT SALINAS VALLEY HEALTH¹
FINANCE COMMITTEE
COMMITTEE OF THE WHOLE
MEETING MINUTES JULY 20, 2026

Committee Member Attendance:

Voting Members Present: **Victor Rey, Jr.**, Chair, **Allen Radner, M.D.**, President/CEO, **Iftikhar Hussain**, CFO, and **Joel Hernandez Laguna**, Vice Chair (*Arrived at 4:12 p.m.*)

Voting Members Absent: **Steven Regwan, D.O.**, Medical Staff Member

Advisory Non-Voting Members Present:

In person: Clement Miller, COO, Timothy Albert, MD, CCO, Michelle Childs, CHRO, Carla Spencer, CNO, Gary Ray, CLO, Sanjeev Tandon, SME

Via Teleconference: Alysha Hyland, CAO

Other Board Members Present, Constituting Committee of the Whole:

In Person: Catherine Carson

Via Teleconference: Rolando Cabrera, M.D.

Joel Hernandez Laguna arrived at 4:12 p.m.

1. CALL TO ORDER/ROLL CALL

A quorum was present and Chair Victor Rey, Jr., called the meeting to order at 4:00 p.m. in the Heart Center Teleconference Room.

2. PUBLIC COMMENT: None.

3. APPROVAL OF MINUTES FROM THE FINANCE COMMITTEE MEETING OF JUNE 22, 2026

Approve the minutes of the June 22, 2026 Finance Committee meeting. The information was included in the Committee packet.

PUBLIC COMMENT: None.

COMMITTEE MEMBER DISCUSSION: None.

MOTION:

Upon motion by Committee Member Dr. Radner and second by Committee Member Hussain the minutes of the June 22, 2026 Finance Committee are approved as presented.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Hussain;

Nays: None;

Abstentions: None;

Absent: Dr. Regwan, Vice Chair Hernandez Laguna.

Motion Carried.

¹ Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

4. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF A 5-YEAR AGREEMENT WITH HILLROM FOR THE VOALTE NURSE CALL SERVICES PROGRAM

The proposed agreement with Hillrom for the Voalte Nurse Call Services Program caps the annual price increases at three percent (3.0%), providing predictable pricing and reducing long-term cost escalation. Under those renewals, Hillrom has typically proposed annual price increases of five percent (5.0%). By transitioning to a five-year agreement, the organization secures a maximum annual increase of three percent (3.0%) for the duration of the contract.

A full report was included in the packet.

PUBLIC COMMENT: None.

COMMITTEE MEMBER DISCUSSION: This item is designated as sole source.

MOTION:

Upon motion by Committee Member Dr. Radner and second by Committee Member Hussain, the Finance Committee recommendation to Board of Directors to approve the five-year agreement with Hillrom for the Voalte Nurse Call Services Program at a cost in the amount of \$799,685.78.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Hussain;

Nays: None;

Abstentions: None;

Absent: Dr. Regwan, Vice Chair Hernandez Laguna.

Motion Carried.

5. FINANCIAL AND STATISTICAL REVIEW

An update was received from Iftikhar Hussain, CFO, on the Financial and Statistical Review for the month of May 2026. Highlights included a review of Income from operations, Supplemental payments received during May, 2.8% operating margin, Days Cash on Hand, Days of Receivable, payor mix, Legacy payments and Epic payments.

A full report was included in the packet.

PUBLIC COMMENT: None.

COMMITTEE MEMBER DISCUSSION: None.

6. REVIEW BALANCED SCORECARD

The Executive Team provided a high-level overview of the Balanced Scorecard performance measures. Each Executive reviewed their respective goals and the associated maximum, target and threshold performance metrics. Iftikhar Hussain, CFO, noted the Total Funding is at 104.9 %.

A full report was included in the packet.

PUBLIC COMMENT: None.

COMMITTEE MEMBER DISCUSSION: Clement Miller, COO, explained what the self-service med locker is used for. Clement stated that, at this time, the team has decided not to pursue this service while we focus on higher priority goals for the Retail Pharmacy.

Dr. Radner shared that the team has been working on the new fiscal year goals to ensure they are established and underway earlier than in previous years.

7. ADJOURNMENT

There being no other business, the meeting was adjourned at 4:24 p.m. The next Finance Committee Meeting is scheduled for Monday, **August 24, 2026** at 4:00 p.m.

Victor Rey, Jr., Chair
Finance Committee

Finance Committee Board Paper

Agenda Item: Consider Recommendation for Board Approval of Renewal of the Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System

Executive Sponsor: Alysha Hyland, Chief Administrative Officer

Date: August 24, 2026

Executive Summary

The Perioperative Services Department requests Board approval of Amendment No. 1 to the existing Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System. The amendment extends the current agreement for an additional three-year term from August 17, 2026, through August 16, 2029, at an annual cost of \$139,100, for a total contract value of \$417,300. Approval will ensure continued manufacturer service and support for these critical surgical systems utilized in Neurosurgery, Spine, and ENT procedures.

Background/Situation

The proposed renewal represents an annual increase of \$5,130 (3.8%) compared to the current agreement, with a total three-year increase of \$15,390. The renewal provides continued manufacturer service and support while protecting the organization's investment in critical surgical imaging and navigation technology while ensuring continued system reliability.

Timeline/Review Process to Date

- **June 2026** – Renewal discussions initiated with Medtronic
- **July 2026** – Renewal terms negotiated and agreement finalized
- **August 2026** – Finance Committee and Board approval requested for renewal of the Medtronic Service and Support Agreement

Strategic Plan Alignment

Renewal of the Medtronic Service and Support Agreement will support the organization's strategic commitment to delivering high-quality surgical care by ensuring continued manufacturer support for critical intraoperative imaging and navigation technology. The agreement helps maintain operational reliability, minimizes equipment downtime, and protects the organization's capital investment

Pillar/Goal Alignment

☒ Service ☐ People ☒ Quality ☒ Finance ☐ Growth ☐ Community

Financial/Quality/Safety/Regulatory Implications

Key Contract Terms	Vendor: Medtronic
1. Proposed effective date	8/17/2026
2. Term of agreement/Renewal	3-year extension, 8/17/2026 to 8/16/2029
4. Termination provision(s)	Either party may terminate the agreement without cause upon thirty (30) days' prior written notice.
5. Payment Terms	Net 45 Days after the invoice date
6. Annual cost	\$139,100.00
7. Cost over life of agreement	\$417,300.00
8. Budgeted (indicate y/n)	Y

Recommendation

SVH Administration requests that the Finance Committee make a recommendation to the SVH Board of Directors to approve Amendment No. 1 to the Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System, extending the agreement for a three-year term in the amount of \$417,300, subject to final legal review.

Attachments

- Amendment No. 1 to the Medtronic Service and Support Agreement
- Medtronic Checklist for Competitive Solicitation
- Sole Source Justification Form

**SERVICE AND SUPPORT AGREEMENT
AMENDMENT NO. 1**

Date: 06/16/2026

Quote #: SSA-329100-0001109381-1-0

This SERVICE AND SUPPORT AGREEMENT AMENDMENT ("SSA Amendment") is entered into by Medtronic USA, Inc., for its Enabling Technologies Products ("MEDTRONIC") with a business address of 2700 Crescent Drive, Lafayette, CO, 80026 and Salinas Valley Memorial Healthcare System, ("Customer"), with a business address of 450 East Romie Lane, Salinas CA, 93901-4098, UNITED STATES. MEDTRONIC and Customer are sometimes referred to herein individually as a "Party" and collectively as the "Parties".

RECITALS

WHEREAS, the Parties have previously entered into an agreement having an effective date of 07/12/2022 (the "Agreement") under which MEDTRONIC provides service and support to Customer for previously purchased products and

WHEREAS, the parties now desire to extend the Term of the Agreement and amend the Agreement as set forth below:

AGREEMENT

NOW THEREFORE, in consideration of the promises and of the mutual covenants herein, the Parties agree that the Agreement shall be and is hereby amended and modified as follows:

Capitalized terms used herein shall have the same meaning as defined in the Agreement.

1. Term and Pricing. The Parties hereby extend the Term and Pricing as listed below. Upon expiration of the amended Term, the Parties agree to evaluate and consider an additional Amendment. Any additional Term will be upon mutual agreement of the Parties.

2. Option(s):

MEDTRONIC offers to sell the Services (as described below and defined in the Agreement) to Customer. Please indicate the option below ("Term"):

☒ **Option 1: Three (3) year renewal term. Effective: 08/17/2026 - 08/16/2029.**

System Serial #	System Type	Current Expire Date	Part Number	Contract Price	QTY	Year 1 Price	Year 2 Price	Year 3 Price
C3184	O-Arm O2	08/16/2026	SERVICEC1-O2MCT10	\$89,100.00	1	\$73,200.00	\$73,200.00	\$73,200.00
N30880290	S8 with EM	08/16/2026	SERVICEC1-S8MCT22	\$73,300.00	1	\$65,900.00	\$65,900.00	\$65,900.00
Invoiced annually, as follows:						\$139,100.00	\$139,100.00	\$139,100.00

Total Price of Option: \$417,300.00 (\$139,100.00 invoiced annually)

3. **Order of Precedence.** In the event of any inconsistency between the terms of this Amendment and the terms of the Agreement, the terms of this Amendment shall control.

4. Except as specified above, all the terms and conditions of the Agreement shall remain as before.

IN WITNESS WHEREOF, the parties have executed this SSA Amendment as of the dates below.

**MEDTRONIC USA, INC., FOR ITS
ENABLING TECHNOLOGIES PRODUCTS**

Salinas Valley Memorial Healthcare System

Signature: _____

Signature: _____

Print Name: _____

Print Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

BOARD or CEO Packet Submission Checklist
Renewal of the Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System

The original of this completed/fully signed checklist and all required supporting documents are to be hand-delivered to reviewer listed below:

- ☒ **BOARD or CEO PAPER** – required for all submissions; see attached instructions/sample
- ☒ **KEY CONTRACT TERMS** – required for all submissions – see table in Board/CEO Paper
- ☒ **CONTRACT** – negotiated final contract with vendor signature
- ☒ **PROCUREMENT PROCESS DOCUMENTATION** – required for all submissions requiring Board/CEO review/approval per Procurement Management Policy (see policy for details; indicate which sub-category is applicable):
 - ☐ If for **data processing/telecommunications goods/services** of \$25,000 or more, check applicable option and include documentation: **VP IT must review.**
 - ☐ RFP documentation *unless sole source or GPO applies.*
 - ☐ If Sole source – provide detailed justification
 - ☐ If GPO, submit qualifying verification from Materials Management
 - ☒ If for **professional/other services or medical/surgical equipment and supplies** \$400,000 or more, check applicable option and include documentation:
 - ☐ RFP documentation *unless sole source or GPO applies.*
 - ☒ If Sole source – provide detailed justification
 - ☐ If GPO, submit qualifying verification from Materials Management
 - ☐ If for **non-medical materials/supplies/Public Works** \$25,000 or more, check applicable option and include documentation:
 - ☐ RFP/Invitation for bids documentation
 - ☐ If Sole source – provide detailed justification
 - ☐ If GPO, submit qualifying verification from Materials Management

Legal counsel/Contract Administrator/Specialist reviewed: No ___ or Yes ☒ By Whom: Leo Partido

SUBMITTED BY DEPARTMENT DIRECTOR OR DEPARTMENT ADMINISTRATOR:

<u>Aisha D. Huebner</u> Aisha D. Huebner (Aug 18, 2026 14:09:35 PDT)	Director of Perioperative Services	08/18/2026
Signature	Title/Dept.	Date

REVIEWED BY: (In the following order) – If Capital; Axiom approval in lieu of signature.

VP IT: (if applicable) _____ Date: _____

Director Supply Chain: _____ Date: _____

Justification for Sole Source Form

To: Contract Review Committee

From: Aisha Huebner, Director, Perioperative Services

Type of Purchase:

- ☐ Data Processing/Telecommunication Goods/Service of \$25,000 or more
- ☒ Purchase Service, Medical/Surgical – Supplies/Equipment of \$400,000 or more
- ☐ Non-Medical materials/supplies/Public Works of \$25,000 or more

Total Cost \$:	\$417,300 for the three-year term (\$139,100 annually)
Vendor Name:	Medtronic
Agenda Item:	Renewal of the Medtronic Service and Support Agreement for the O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System

Statement of Need: My department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of SVHMC. The procurements proposed for acquisition through sole source are the only ones that can meet the district's need. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Describe how this selection results in the best value to SVHMC. See typical examples below (Check one).

- ☐ Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations of the consultant. **Describe.**
- ☐ Existing SVHMC equipment, inventory, custom-built information system, custom built data inventory system, or similar products or programs. **Describe.**
- ☐ Uniqueness of the service. **Describe.**
- ☐ SVHMC has established a standard for this manufacturer, supplier or provider and there is only one vendor. **Describe.**
- ☒ Factory-authorized warranty service available from only this single dealer. Sole availability at the location required. **Describe.**

Salinas Valley Health currently owns and operates the Medtronic O-Arm O2 Surgical Imaging System and StealthStation S8 Neurosurgical Navigation System. Medtronic is the original equipment manufacturer and the sole authorized provider of manufacturer-certified service, proprietary software support, and OEM replacement parts for these systems. Renewing the existing agreement maintains continuity of support, system reliability, and protection of the organization's investment. No equivalent manufacturer-authorized service alternative is available.

- ☐ Used item with bargain price (describe what a new item would cost). **Describe.**
- ☐ Other -The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please **describe:**

By signing below, I am attesting to the accuracy and completeness of this form.

Submitter Signature Aisha D. Huebner Date: 08/18/2026
Aisha D. Huebner (Aug 18, 2026 14:10:14 PDT)

Finance Committee Board Paper

Agenda Item: **Consider Recommendation for Board Approval of HealthStream (Learning Management System) Contract Renewal**

Executive Sponsor: Carla Spencer, MSN, RN, NEA-BC Chief Nursing Officer

Date: August 24, 2026

Executive Summary

HealthStream is our Learning Management System (LMS) vendor and primary platform for delivering ongoing, just-in-time, and annual regulatory education. Our primary HealthStream agreement is approaching renewal, providing an opportunity to strategically consolidate our broader HealthStream portfolio under a single contract.

In addition to regulatory education, HealthStream supports several critical workforce development, clinical competency, point-of-care, class management, and accreditation functions across the organization, including:

- **Specialized Courseware:** HealthStream- and third-party-developed courseware supporting regulatory and required education (HIPAA & Sexual Harassment content)
- **Checklist Management:** Real-time support for skills validation and point-of-care competency assessment.
- **Dynamic Health Skills & Decision Support:** Clinical resources and decision support tools available to staff at the point of care.
- **Jane AI:** Supports nursing transition-to-practice programs.
- **Residency Program:** Supports the New Graduate Nurse Residency Program, including data collection and benchmarking to ensure alignment with Practice Transition Accreditation Program (PTAP) standards and support redesignation and ongoing program quality.
- **ePortfolio:** Supports ongoing Magnet with Distinction accreditation efforts through continuous collection of BSN-or-higher degree and board certification data, enabling action planning and progress toward Magnet goals.

To proactively address the upcoming renewal, we initiated planning to consolidate these HealthStream contracts into the primary agreement. This approach is intended to streamline contract management, maintain continuity across critical capabilities, and leverage the combined scope of services to achieve cost savings.

Timeline/Review Process to Date:

- | | |
|-----------|--|
| 2/11/2026 | Meeting with HealthStream to discuss initiatives and organizational needs |
| 3/26/2026 | Budgetary planning to incorporate existing HealthStream products |
| 4/21/2026 | Budget meetings with finance team & final budget approval |
| 7/2026 | Final reviews of content with SME to ensure the product meets the need |
| 7/2026 | Meeting with HealthStream to finalize products to be included in agreement |
| 8/10/2026 | Meeting with HealthStream to confirm final pricing |
| 8/14/2026 | Final order form/agreement provided |

Strategic Plan Alignment:

Quality/Safety: Strengthens regulatory compliance, clinical competency, skills validation, and point-of-care decision support to promote safe, high-quality care.

People: Supports workforce development through nursing residency and transition-to-practice programs, competency management, and professional development resources that promote workforce readiness and retention.

Finance: Optimizes technology investment through contract consolidation and cost savings while supporting workforce retention. HealthStream-enabled residency, transition-to-practice, competency, and professional development programs help retain both new graduate and established staff, reducing the financial impact associated with turnover, recruitment, and replacement.

Growth: Supports PTAP and Magnet with Distinction objectives through residency program benchmarking, professional credential and education data, and capabilities that inform action planning and continuous program improvement.

Community: Supports consistent education and workforce readiness across the organization's ambulatory and clinic settings through Epic onboarding and ongoing education for clinic staff.

Pillar/Goal Alignment:

X Quality/Safety X People ☐ Operations X Finance X Growth X Community/Service

Key Contract Terms	Vendor:
1. Proposed effective date	9/1/2026
2. Term of agreement	36 Months
3. Renewal terms	Governed by the MSA – One year automatic renewal at 105% unless termed 90 days prior to the end of the subscription. Renewal info on page 3 of MSA.
4. Termination provision(s)	Termination for cause clause included in MSA. Termination info on page 3 of MSA.
5. Payment Terms	30 days from invoice. Outlined in MSA pg. 1
6. Annual cost	Year 1- \$188,714.02; Year 2- \$195,309.02; Year 3- \$187,935.52
7. Cost over life of agreement	\$571,958.56 (over 3 years)
8. Budgeted (indicate y/n)	Yes

Recommendation

Consider recommendation for Board Approval of HealthStream (Learning Management System) contract renewal for the term of 3-years in the total amount of \$571,958.56.

Attachments

- Justification for Sole Source
- Order Form
- Master Service Agreement

Justification for Sole Source Form

To: Contract Review Committee

From: Stephanie Frizzell, Education Department

Type of Purchase: (Check One)

- ☒ Data Processing/Telecommunication Goods/Service of \$25,000 or more
☐ Purchase Service, Medical/Surgical – Supplies/Equipment of \$400,000 or more
☐ Non-Medical materials/supplies/Public Works of \$25,000 or more

<i>Total Cost \$:</i>	\$571,958.56
<i>Vendor Name:</i>	HealthStream
<i>Agenda Item:</i>	Master Contract Renewal

Statement of Need: My department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of SVHMC. The procurements proposed for acquisition through sole source are the only ones that can meet the district's need. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Describe how this selection results in the best value to SVHMC. See typical examples below (Check one).

☐ Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations of the consultant. **Describe.**

☒ Existing SVHMC equipment, inventory, custom-built information system, custom built data inventory system, or similar products or programs. **Describe.** Existing enterprise HealthStream platform and associated applications currently in use across hospital and clinic settings for regulatory education, Epic training, competency validation, workforce development, class management, and accreditation data management.

☒ Uniqueness of the service. **Describe.** HealthStream offers an integrated platform of workforce education, competency, clinical support, transition-to-practice, and accreditation capabilities within a single platform. This scope enables the organization to connect learning, competency, professional development, and workforce data across the employee lifecycle while supporting strategic priorities in quality, people, finance, and growth.

☐ SVHMC has established a standard for this manufacturer, supplier or provider and there is only one vendor. **Describe.**

☐ Factory-authorized warranty service available from only this single dealer. Sole availability at the location required. **Describe.**

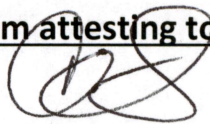
☐ Used item with bargain price (describe what a new item would cost). **Describe.**

☐ Other -The above reasons are the most common and established causes for an

eligible sole source. If you have a different reason, please **describe**:

By signing below, I am attesting to the accuracy and completeness of this form.

Submitter Signature

A handwritten signature in black ink, consisting of a stylized 'R' or 'B' followed by a horizontal stroke.

Date:

8/18/2026

BOARD or CEO Packet Submission Checklist
HealthStream Renewal Agreement

The original of this completed/fully signed checklist and all required supporting documents are to be hand-delivered to reviewer listed below:

- ☒ **BOARD or CEO PAPER** – required for all submissions; see attached instructions/sample
- ☒ **KEY CONTRACT TERMS** – required for all submissions – see table in Board/CEO Paper
- ☒ **CONTRACT** – negotiated final contract with vendor signature
- ☒ **PROCUREMENT PROCESS DOCUMENTATION** – required for all submissions requiring Board/CEO review/approval per Procurement Management Policy (see policy for details; indicate which sub-category is applicable):

X If for data processing/telecommunications goods/services of \$25,000 or more, check applicable option and include documentation: **VP IT must review.**

☐ RFP documentation *unless sole source or GPO applies. (2 vendor bid minimum)*

X If Sole source – provide detailed justification

☐ If GPO, submit qualifying verification from Supply Chain

☐ If for professional/other services or medical/surgical equipment and supplies \$400,000 or more, check applicable option and include documentation:

☐ RFP documentation *unless sole source or GPO applies. (2 vendor bid minimum)*

☐ If Sole source – provide detailed justification

☐ If GPO, submit qualifying verification from Supply Chain

☐ If for non-medical materials/supplies/Public Works \$25,000 or more, check applicable option and include documentation:

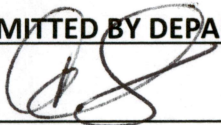
☐ RFP/Invitation for bids documentation (2 vendor bid minimum)

☐ If Sole source – provide detailed justification

☐ If GPO, submit qualifying verification from Supply Chain

Legal counsel/Contract Administrator/Specialist reviewed: No ___ or Yes ___ By Whom: _____

SUBMITTED BY DEPARTMENT DIRECTOR OR DEPARTMENT ADMINISTRATOR:



Signature

CNO / Administration

Title/Dept.

8/18/2026

Date

REVIEWED BY: (In the following order) – If Capital; Axiom approval in lieu of signature.

VP IT: (if applicable) _____

Date: _____

Director Supply Chain: _____

Date: _____

Submitted Date August 17, 2026

Order Number ORD-0839957

P.O. Number

Tax Exempt? No

Customer Information

Name	Salinas Valley Memorial Healthcare System
Address	PO BOX 3827 Salinas, CA 93912-3827

Primary Contact

Name	Stephanie Frizzell
Email	sfrizzell@salinasvalleyhealth.com
Phone	831-757-4333 x2854

Billing Contact

Name	Stephanie Frizzell
Email	sfrizzell@salinasvalleyhealth.com
Phone	831-757-4333 x2854

HealthStream Information

Name	HealthStream, Inc.
Address	500 11th Avenue North Suite 850 Nashville, TN 37203

HealthStream Contact

Name	Alysha Galvis
Email	alysha.galvis@healthstream.com
Phone	615-424-7458

ORDER DETAILS – The pricing set forth in this Order Form, including any applicable discounts, shall expire if this Order Form is not signed and returned to HealthStream on or before 5:00PM Central Time on August 27, 2026.

Product, Software, or Service	Billing Frequency	Quantity	Term (Months)	Year 1 Unit Price	Year 1 Total	Year 2 Total	Year 3 Total
Clinical Dashboard	Annually	835	36	\$2.75	\$2,296.25	\$2,379.75	\$2,463.25
Dynamic Health Skills & Decision Support	Annually	263	36	\$281.49	\$74,031.87	\$76,622.42	\$79,305.02
hStream for Learning	Annually	3000	36	\$6.28	\$18,840.00	\$19,500.00	\$20,190.00
HealthStream Learning Center (HLC)	Annually	3000	36	\$7.15	\$21,450.00	\$22,200.00	\$22,980.00
HLC Administrator Training - Web-Based	UpFront	2	1	\$0.00	\$0.00		
Checklist	Annually	800	36	\$8.87	\$7,096.00	\$7,344.00	\$7,608.00
Insights+	Annually	3000	36	\$2.95	\$8,850.00	\$9,150.00	\$9,480.00
Jane AI	Annually	20	33	\$139.34	\$2,786.80	\$2,884.20	\$2,239.05
HealthStream Nurse Residency	Annually	35	36	\$660.66	\$23,123.10	\$23,932.65	\$24,770.20
HealthStream ComplyQ	Annually	2400	31	\$12.60	\$30,240.00	\$31,296.00	\$18,900.00
Annual Total:					\$188,714.02	\$195,309.02	\$187,935.52

Total Order Value: \$571,958.56

Unless set forth in the Order Details above, the Term and invoicing under this Order Form for each Product or Software commences upon Activation. For purposes of this Order Form, "Activation" shall mean that the Product or Software is first made available by HealthStream for access by Customer or its Users. For renewal purchases, the Term and invoicing will begin following the expiration of the then current term.

Product, Software, or Service Specific Terms

hStream for Learning

hStream is the platform that connects everything in the HealthStream ecosystem and includes applications, services, content, discounts, and other benefits (collectively the "hStream Benefits"). A subscription to hStream for Learning is required for each User accessing any hStream for Learning powered product. The current list of hStream for Learning powered products is [here](#). The current hStream Benefits are listed [here](#). The list of hStream Benefits may change from time to time. hStream for Learning stores individual User learning, education and employment data to, among other things, render a digital portfolio for the benefit of the Customer and each individual User. Customer acknowledges that HealthStream may provide Users with a copy of their individual profile data for accreditation, licensing and the User's personal use.

HealthStream Learning Center with Authoring Center and SCORM Import Tool (HLC)

HealthStream Learning Center ('HLC') shall mean access by Customer to HealthStream's web-based Learning Management System. This Learning Management System enables Customer to deliver a variety of learning activities, create assignments, and generate configurable reports.

Specific features of the HLC include:

- Software as a Service ('SaaS') delivery model where HealthStream provides hardware, hosting, and site maintenance
- Authoring Center (see details below)
- SCORM Import Tool (see details below)
- Ability to create, distribute, and manage on-line content
- Ability to schedule and manage live events such as classroom-based education
- Group courses into curriculums
- Customizable catalog functionality
- Assignment engine that enables administrators to assign learning to various users
- Assessment tool for creating tests and evaluations
- Customizable CE certificate creation
- Transcript functionality
- Configurable and schedulable reports
- Support Services provided via email and telephone between the hours of 7 am and 7 pm Central time Monday through Friday, excluding HealthStream published holidays

The Authoring Center product includes the following items:

- Access to a secure hosting environment integrated into the HealthStream Learning Center for storing and launching HTML and other web enabled content. A list of supported file types is listed in the Authoring Center Policies attached below.
- Access to HealthStream's HTML Editor tool for creating HTML course pages that can be played and distributed through the HealthStream learning Center.
- Access to the Content Management feature that allows the organization to manage and create content for use in the HealthStream Authoring Center.
- Access to HealthStream's Public Courseware Exchange that enables an organization to post and make copies of courses created by other organizations.

By purchasing the HLC, Customer agrees to abide by HealthStream's Authoring Center policies. HealthStream reserves the right to amend and update these policies from time to time and will communicate any changes to Customer as appropriate.

HealthStream Authoring Center Policies and Guidelines As of March, 2014

To ensure high performance standards for clients, HealthStream has adopted the following policies and guidelines for our HLC platform to:

- Protect all customers from loading files that could threaten the integrity of the HLC.
- Ensure the highest performance possible for our customer's authoring experience.
- Prevent unauthorized use of the site, such as posting protected intellectual property without the owner's permission, use of the FTP site as non-authoring asset file storage, or use of files that are, in general, not being used in authored courses.

These guidelines and policies will protect your organization's investment in authored courses and provide for the best possible end-user experience.

Policies

- No single file uploaded to the HealthStream authoring servers may be larger than 25 megabytes. Also, no course 'page' can contain assets that total more than 25 megabytes. The total disk space required by the entire course may be larger than 25 megabytes, but no single file or page can be. This policy ensures that course pages load in a timely manner for an optimal end user experience.
- All files uploaded to HealthStream's authoring servers (authoring FTP sites) must be on the HealthStream approved file types list. This policy exists to protect all users of the HLC from the potential damage caused by malicious or carelessly constructed content. HealthStream amends our list of allowable file types from time

to time and will communicate any additions or deletions from the list by updating a copy of these Authoring Policies found in the on-line help section of the HLC. Please see 'Allowable file types for authored content' below for the current list of allowable files.

- All content must be self-authored and for internal purposes only. Except for content from the A.D.A.M. resource library, content may not be purchased from a third party and uploaded to the Authoring Center without prior written approval from HealthStream, which will be in HealthStream's sole discretion. Further, content uploaded to the Authoring Center should be for internal business purposes only and not for any commercial purposes related to your organization. HealthStream makes no representations or warranties regarding the availability, functionality, security, or performance of any third party content uploaded to or accessed via the Authoring Center as permitted by these policies.
- Only assets that will be used in authored courses may be uploaded to the HealthStream servers. Do not use HealthStream's Authoring Center for general file storage or for other unauthorized purposes.
- Any assets loaded to HealthStream's servers that are or may be out of compliance with the policies detailed above may be deleted at HealthStream's sole discretion.
- Courses that invoke communication features, such as email or ftp, must use standard http/https and sftp/ftp ports and must require no server side technologies such as smtp, asp, Cold Fusion, etc.
- Customers are responsible for keeping back-up copies of all assets published to the Authoring Center. In the event that HealthStream deletes a needed file for a policy violation, restoring this file is the responsibility of the customer. Authoring servers should be used for content delivery and should NOT be the only servers where your files exist.

Allowable file types for authored content

HealthStream reserves the right to delete files that are not of these types for the protection of all authoring customers. Please contact HealthStream Customer Service if you have any questions about these allowable file types.

- .au, audio/basic
- .css, text/css
- .doc, .
- .docm;
- .docx,
- .dotm application/vnd.msword
- .dotx
- .flv, video/x-flv
- .gif, image/gif
- .htm, text/html
- .html, text/html
- .jar, application/java-archive
- .jpe, image/jpeg
- .jpeg, image/jpeg
- .jpg, image/jpeg
- .js, application/x-javascript
- .mov - quicktime movie
- .mp2, video/mpeg
- .mp3, audio/mpeg
- .mp4
- .mpa, video/mpeg
- .mpv2, video/mpeg

- .pdf, application/pdf
- .png, image/png
- .potm - PowerPoint 2007 Macro-Enabled XML Template
- .potx - PowerPoint 2007 XML Template
- .ppam - PowerPoint 2007 Macro-Enabled XML Add-In
- .ppsm - PowerPoint 2007 Macro-Enabled XML Show
- .pspx - PowerPoint 2007 XML Show
- .ppt, .pptx, application/vnd.ms-powerpoint
- .pptm - PowerPoint 2007 Macro-Enabled XML Presentation
- .pptx - PowerPoint 2007 XML Presentation
- .swf, application/x-shockwave-flash
- .txt, text/plain
- .vsd, .vss, application/visio
- .xhtml, text/html
- .xlam - Excel 2007 XML Macro-Enabled Add-In
- .xls, .xlsx, application/vnd.ms-excel
- .xlsb - Excel 2007 binary workbook (BIFF12)
- .xlsm - Excel 2007 XML Macro-Enabled Workbook
- .xlsx - Excel 2007 XML-Enabled Sheet
- .xltn - Excel 2007 XML Macro-Enabled Template
- .ltx - Excel 2007 XML Template
- .xml, text/html
- .xsd, text/html
- .zip, application/zip (Only when transporting SCORM packages)

SCORM Import Tool Policies and Guidelines

HealthStream's SCORM Import Tool allows Customers to import SCORM conformant content packages to the HLC for use as course material. SCORM is an acronym for 'Sharable Content Object Reference Model.' This learning industry standard is overseen by Advanced Distributed Learning, a research group sponsored by the United States Department of Defense. After import, SCORM content objects are available from the HLC as an Authored SCORM Learning Activity.

Usage Restrictions

- SCORM packages must be standard zip files
- SCORM packages must be less than 100 megabytes.
- The SCORM Package Import Feature may not be used to import 3rd party courses without express written permission from HealthStream.
- The Customer is responsible for providing conformant SCORM packages prior to using the SCORM Package Import Feature. HealthStream strongly recommends that the Customer use the free SCORM package testing application called 'TestTrack' that is available at www.scorm.com to test SCORM packages for conformance prior to using HealthStream's SCORM Import Tool.

HealthStream does not provide support for content created using instructional design creation tools not sold and provided by HealthStream.

HealthStream Administrator Training – Learning (Webinar)

HealthStream will provide training seats via Webinar format as set forth in the Order Details above. Customer may send additional personnel at the standard fee per person or purchase additional seats for training during the term of this Order Form.

Customer may enroll administrators in HealthStream Learning Administrator Training via webinar.

Webinar training consists of 15 hours of webinar instruction broken into several topic areas, with recommended participation in the following order:

- HealthStream Learning - Fundamentals (two (2) two (2)-hour sessions)
- HealthStream Learning - Learning Development (two (2) two (2)-hour sessions)
- HealthStream Learning - Class Management (one (1) two (2)-hour session)
- HealthStream Learning - Enterprise Functionality (one (1) one (1)-hour session)
- HealthStream Learning - Authoring Center (one (1) two (2)-hour session)
- HealthStream Learning - CE Credit Management (one (1) two (2)-hour session)

Checklist

Checklist helps ensure safe, quality care and improve patient outcomes by standardizing processes, measuring skill proficiency, and validating staff compliance to organizational policies.

Jane AI

Jane AI includes these features/components: Personalized Assignment Workflows, Knowledge Assessments, Personalized Competency Scorecard, Personalized Recommendations and Development Paths, an 1800+ course Interdisciplinary CE Library, AI Critical Thinking Assessments, Skills Self-Evaluations, Integration with the HealthStream Learning Center and hStream platform, and User-Access to their CE transcripts.

A 5 Mbps internet connection (download speed) at a minimum is required to utilize this product.

Product utilization is metered by the number of unique Users who use the content and features of JaneAI listed above, as measured during the period between anniversaries of the activation of the product.

HealthStream retains the sole discretion to replace or remove individual courses offered as part of JaneAI in order to maintain the highest quality content libraries.

HealthStream ComplyQ

HealthStream ComplyQ provides data-driven actionable insights to identify risk areas and address critical compliance outcomes. Optional assessments identify compliance gaps and areas of risk at the individual level and automatically assign compliance content based on assessment performance.

Compliance requirements can vary across healthcare organizations. Provision of information on regulatory standards in these courses does not certify that the courses wholly or partially address all respective guidelines, standards, and measures that affect a given organization. This courseware is intended to provide a foundation for compliance training to healthcare employees, however it is the responsibility of each organization to review all regulatory courses to determine how the information meets their respective needs. HealthStream makes no representations or warranties that any particular course fulfills the regulatory compliance requirement of any particular healthcare organization, as it is the organization's responsibility to make such final determinations regarding regulatory compliance requirements.

EBSCO Dynamic Health Skills and Clinical Decision Support

The Minimum Browser Requirements for EBSCO interfaces are as follows:

- Internet Explorer 8.0 or later. Effective July 1, 2017, EBSCO will stop supporting Internet Explorer 8.0 and 9.0, due to security risks. Until 2017 all currently existing functionality, as of May 2016, that is supported in IE 8.0 and 9.0 will continue to be supported, however all newly released services and features will only be supported in IE 10.0 or higher.
- FireFox Latest version plus one previous version
- Safari Latest version plus one previous version
- Google Chrome Latest version plus one previous version

*JavaScript and cookies need to be enabled

Additional information related to technical requirements can be found here:http://support.ebsco.com/knowledge_base/detail.php?id=25

There are a number methods for authentication that an institution can be chose from:

- IP Address
- Patterned IDs
- Patron ID files
- Referring URL
- User ID and Password
- Cookie
- OpenAthens
- Shibboleth
- HTTPS
- Personal User
- Guest Access

Additional information related to authentication can be found here:http://support.ebscohost.com/knowledge_base/detail.php?topic=996&id=3572&page=1.

Training

HealthStream will provide the following onboarding and training materials for both administrators and end users –

- eLearning Training Modules (available as HealthStream courseware)
- Training tutorial for EBSCO Health native application (available as HealthStream courseware)

EBSCO Health provides training the following training options on their native application. These can be planned and coordinated with the EBSCO Health Success Manager or by contacting customersuccess@ebSCO.com.

- On-Demand Training
- Regularly Scheduled WebEx Training Sessions
- Customized WebEx Training Sessions

"Quantity" as set for in the Dynamic Health Order Details above is based on the number of licensed beds.

Additional Terms and Conditions

1. For applicable credentialing products/subscriptions only:
 - a. "Quantity" refers to the number of Providers (as defined herein) being monitored via the respective products/subscription in the Order Details above. "Provider(s)" means individuals, employees, consultants, contractors, clients or agents who are designated by Customer to be verified or a unique provider with an "active" record status in any of Customer's facilities. Providers shall be considered a User per the terms of the MSA (as defined herein). The number of administrative end-users available to Customer ("Administrators") is unlimited. The use of the Software by Users and Administrators is governed by the terms of the MSA. This Section does not apply to the V12 product(s).
 - b. Fair Credit Reporting Act (FCRA): To the extent the FCRA applies as related to applicable credentialing products/subscriptions, Customer hereby authorizes HealthStream to act as its authorized representative to independently verify all information regarding a User's credentials and qualifications from original sources, designated equivalent sources when a primary source designates another organization as its agent or from entities that maintain specific credentials information identical to the information of the primary source and to provide such information to the Customer on the User's behalf. Customer will have the sole responsibility for making determinations as to whether the User will be granted membership and/or privileges with the

Customer. The Customer has the responsibility to review User Credentialing Information and to immediately report to HealthStream any non-compliant verifications.

To the extent that FCRA applies, Customer certifies that it has taken or will take timely all appropriate steps to comply with the requirements of the FCRA, which shall include but not be limited to:

- Confirming it has a Permissible Purpose for which the Consumer Information will be used and that such information will not be used for any other purpose.
- Certifying that it is a verified entity that is permitted to do business for the Permissible Purpose for which the Consumer Information is provided.
- Confirming that it has (a) obtained written authorization from the individual whose Consumer Information is being requested; (b) provided the individual the required FCRA disclosure in writing; (c) notifying the individual that the Consumer Information requested for employment purposes will be used only for lawful purposes.

For purposes of this FCRA compliance certification, all capitalized terms shall have the same meaning as in the FCRA.

2. Notwithstanding the applicable section of the Agreement (as defined below and including agreements between Customer and a HealthStream-owned entity) outlining the material breach cure period, the cure period for a Customer's failure to make payment within the payment deadline as outlined in the applicable Agreement shall be thirty (30) days.

This Order Form, including all attachments and exhibits hereto, and the use of the Service(s) ordered shall be governed in all cases by the Master Services Agreement (the "Agreement" or "MSA") between Customer and HealthStream, Inc., as amended. Effective September 1, 2023, VerityStream, Inc. merged with HealthStream, Inc. If applicable, any reference to VerityStream, Inc. in the MSA shall mean HealthStream, Inc.

This Order Form is intended by both parties to run for the full term as set forth in the Order Details table above. In the event the Agreement is terminated or expires prior to the expiration of the full term set forth above for each Software or Service, the term of each Software or Service license, or the subscription to the Software or Services shall also expire at that time and the Customer will not recover any fees paid in advance for the applicable Product(s), Software, or Service(s) for any part of the term or quantity for that Software, Service(s), or Product(s) that go unused, except as otherwise provided in the Agreement.

IN WITNESS WHEREOF, and intending to be legally bound hereby, each party hereto warrants and represents that this Order Form has been duly authorized by all necessary corporate action and that this Order Form has been duly executed by and constitutes a valid and binding agreement of that party.

HealthStream Inc.

Salinas Valley Memorial Healthcare System

By: Sneha Oakley

By: _____

Print Name: Sneha Oakley

Print Name: _____

Print Title: General Counsel

Date: 08/17/2026

Print Title: _____

Date: _____

Master Services Agreement



This Master Services Agreement ("**Agreement**") is entered into and effective as of July 24, 2015 ("**Effective Date**") by and between **HealthStream, Inc.**, a Tennessee corporation, having its principal place of business at 209 10th Avenue South, Suite 450, Nashville, Tennessee 37203 ("**HealthStream**") and Salinas Valley Memorial Healthcare Systems, having its principal place of business at 450 E Romie Ln, Salinas, CA, 93901 ("**Customer**"). Unless otherwise specified herein, this Agreement shall supersede any and all previous master services or similar agreement(s) between HealthStream and Customer.

For good and valuable consideration, the receipt and sufficiency of which is acknowledged, the parties agree as follows:

1. Definitions.

"**Online Service(s)**" means certain Service(s) provided by HealthStream to Users over the Internet or other similar computer networks (excluding courseware).

"**Order Form**" means the ordering documents, including any order forms or project specification outlines (PSOs), representing the initial purchase of any Services as well as any subsequent purchases agreed to between the parties in writing from time to time, that are signed under this Agreement and deemed incorporated into Exhibit A. Customer has designated those entities set forth on Exhibit B as additional purchasers with the authority to enter into Order Forms under this Agreement and bind Customer.

"**Service(s)**" means all service(s) provided by HealthStream, including but not limited to Online Service(s).

"**Users**" means Customer's employees, consultants, contractors, clients or agents who are authorized to use the Online Service(s) and have been supplied user identifications and passwords by Customer (or by HealthStream at Customer's request).

2. Provision of Service(s). HealthStream shall make the Service(s) available to Customer pursuant to the terms and conditions set forth in this Agreement and any and all Order Forms executed under this Agreement from time to time.

3. Use of Online Service(s).

3.1 Dependent Online Service(s). Certain Online Service(s) including, without limitation, courseware services, authoring services, and dictionary services (collectively the "**Dependent Online Services**"), require other Online Service(s) including, without limitation, Learning Center (in one of several versions) and Competency Center (collectively the "**Required Online Services**"), to be licensed by Customer to enable the Customer to use the Dependent Online Services. HealthStream may require and Customer shall agree to contract for, license and purchase at least the minimum level of Required Online Services as determined from HealthStream from time to time as a pre-requisite to contracting for, licensing and purchasing the Dependent Online Services. All relationships between Required Online Services and Dependent Online Services shall be detailed in the applicable Order Form(s).

3.2 HealthStream Responsibilities. HealthStream shall: (a) provide telephone and online standard support to designated representatives of Customer; and (b) use commercially reasonable efforts to make the Online Service(s) generally available 24 hours a day, 7 days a week, except for: (i) planned downtime; or (ii) any unavailability caused by circumstances beyond HealthStream's reasonable control, including without limitation, acts of God, acts of government, flood, fire, earthquakes, civil unrest, acts of terror, strikes or other labor problems (other than those involving HealthStream employees), computer, telecommunications, Internet service provider or hosting facility failures or delays involving hardware, software or power systems not within HealthStream's possession or reasonable control, and network intrusions or denial of service attacks.

3.3 Customer Responsibilities. Customer is responsible for all activities that occur under Customer's User accounts. Customer shall:

(a) have sole responsibility for the accuracy, quality, integrity, legality, reliability, and appropriateness of all Customer Data; (b) use commercially reasonable efforts to prevent unauthorized access to, or use of, the Online Service(s), and notify HealthStream promptly of any unauthorized use; and (c) comply with all applicable local, state, federal, and foreign laws in using the Online Service(s) and, if using the Online Service(s) outside of the United States, not use the Online Service(s) in a manner that would violate any federal or state laws of the United States if conducted in the United States.

3.4 Use Guidelines. Customer shall use the Online Service(s) solely for its internal business purposes as contemplated by this Agreement and shall not: (a) license, sublicense, sell, resell, rent, lease, transfer, assign, distribute, time share or otherwise commercially exploit or make the Online Service(s) available to any third party, other than as contemplated by this Agreement; (b) send spam or otherwise duplicative or unsolicited messages in violation of applicable laws; (c) send or store infringing, obscene, threatening, libelous, or otherwise unlawful or tortious material, including material harmful to children or violative of third party privacy rights; (d) send or store material containing software viruses, worms, Trojan horses or other harmful computer code, files, scripts, agents or programs; (e) interfere with or disrupt the integrity or performance of the Online Service(s) or the data contained in the Online Service(s); or (f) attempt to gain unauthorized access to the Online Service(s) or its related systems or networks.

4. Fees & Payment.

Fees. Customer shall pay all fees specified in all executed Order Forms. In the case of Online Service(s) and except as otherwise provided: (a) fees are based on the number of User subscriptions purchased in the relevant Order Form, not the extent of actual usage; (b) fees are non-refundable; (c) the number of User subscriptions purchased cannot be decreased during the relevant subscription term stated on the Order Form; and (d) User subscriptions are for named Users and cannot be shared or used by more than one User but may be reassigned from time to time to new Users replacing former Users who have terminated an employment or some other prior relationship with Customer, changed job status or function, or otherwise no longer require ongoing use of the Service. Unless otherwise specified in the relevant Order Form, (a) the term of the transferred User subscriptions shall be coterminous with the expiration of the then current subscription term; and (b) pricing for the transferred User subscriptions shall be the same as that for the pre-existing subscriptions. HealthStream shall have the right at all times to review and audit the number of Users for any Online Service and to bill Customer for any Users in excess of that number of properly licensed and paid Users under all Order Forms and subscriptions.

4.1 Invoicing & Payment; Suspension of Service. Customer shall maintain complete and accurate billing and contact information with HealthStream at all times. Fees for the Service(s) will be invoiced in advance and otherwise in accordance with the terms set forth in the relevant Order Form. Unless otherwise stated in the Order Form, charges are due 30 days from the invoice date and all payments made under this Agreement shall be in United States dollars. Any payment not received from Customer by the due date may accrue (except with respect to charges then under reasonable and good faith dispute), at HealthStream's discretion, late charges at the rate of 1.5% of the outstanding balance per month, or the maximum rate permitted by law, whichever is lower, from the date the payment was due until the date

paid. If Customer's account is thirty (30) days or more overdue (except with respect to charges then under reasonable and good faith dispute), in addition to any of its other rights or remedies, HealthStream reserves the right to suspend the Service(s) provided to Customer, without liability to Customer, until the overdue amounts are paid in full.

4.2 Taxes. Unless otherwise stated, HealthStream's fees do not include any local, state, federal or foreign taxes, levies or duties of any nature ("Taxes"). Customer is responsible for paying all Taxes, excluding only taxes based on HealthStream's income. If HealthStream has the legal obligation to pay or collect Taxes for which Customer is responsible under this section, the appropriate amount shall be invoiced to and paid by Customer unless Customer provides HealthStream with a valid tax exemption certificate authorized by the appropriate taxing authority.

5. Proprietary Rights.

5.1 Reservation of Rights. Customer acknowledges that in providing the Service(s), HealthStream utilizes (a) the HealthStream name, the HealthStream logo, the HealthStream domain name, the product and service names associated with the Service(s), and other trademarks and service marks; (b) certain audio and visual information, documents, software and other works of authorship; (c) certain processes including, but not limited to, HealthStream's databases, questionnaires, market research procedures, tabulation procedures, creative processes, statistical methods, and production methods; and (d) other technology, software, hardware, products, processes, algorithms, user interfaces, know-how and other trade secrets, techniques, designs, inventions and other tangible or intangible technical material or information (collectively, "HealthStream IP") and that the HealthStream IP is covered by intellectual property rights owned or licensed by HealthStream (collectively, "HealthStream IP Rights"). Other than as expressly set forth in this Agreement, no license or other rights in or to the HealthStream IP or HealthStream IP Rights are granted to Customer, and all licenses and rights are expressly reserved.

5.2 License Grant. HealthStream grants Customer and its Users a worldwide, non-exclusive, non-transferable, non-sublicenseable right to access and use the Online Service(s) in accordance with the terms of this Agreement.

5.3 Restrictions. Customer shall not (a) modify, copy or create derivative works based on the Service(s) or HealthStream IP; (b) create Internet "links" to or from the Online Service(s), or "frame" or "mirror" any content forming part of the Online Service(s), other than on Customer's own intranet; or (c) disassemble, reverse engineer, or decompile the Service(s) or HealthStream IP, or access it in order to build a similar or competitive product or service or copy any ideas, features, functions or graphics of the Service(s).

5.4 Customer Data. As between HealthStream and Customer, all data obtained by HealthStream from Customer through the provision of the Service(s) (collectively, the "Customer Data") is owned exclusively by Customer. Customer grants HealthStream an unrestricted, royalty-free, irrevocable license to maintain and distribute aggregated compilations of Customer Data ("Aggregated Data") and to use such Aggregated Data for future studies and reports; provided, however, that the Aggregated Data will not reveal any personal information or the identity of Customer. HealthStream may distribute certain Customer Data to licensing and accreditation organizations for the benefit of Users. HealthStream will release the minimum data required to adequately credit Users for educational activities completed. All Customer Data may be copied, displayed, published and otherwise used by the Customer; provided, however, that Customer hereby agrees that it shall not utilize or present the Customer Data in any manner that materially misrepresents the Customer Data. HealthStream shall hold all completed survey instruments prepared in connection with the Service(s) for which HealthStream distributes surveys on behalf of Customer for a period of 90 days following delivery of such survey instruments, after which time all survey instruments shall be destroyed, although HealthStream shall maintain electronic copies of the survey data.

5.5 Suggestions. HealthStream shall have a royalty-free, worldwide, perpetual license to use or incorporate into the Service(s) any

suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by Customer or its Users relating to the Service(s).

6. Confidentiality.

6.1 Definition of Confidential Information. As used in this Agreement, "Confidential Information" means all confidential and proprietary information of a party ("Disclosing Party") disclosed to the other party ("Receiving Party"), whether orally or in writing, that is designated as confidential or that reasonably should be understood to be confidential given the nature of the information and the circumstances of disclosure including, without limitation, the terms and conditions of this Agreement (including pricing and other terms reflected in all Order Forms under this Agreement), the Customer Data, the Service(s), the HealthStream IP, business and marketing plans, technology and technical information, product designs, and business processes. Confidential Information (except for Customer Data) shall not include any information that: (a) is or becomes generally known to the public without breach of any obligation owed to the Disclosing Party; (b) was known to the Receiving Party prior to its disclosure by the Disclosing Party without breach of any obligation owed to the Disclosing Party; (c) was independently developed by the Receiving Party without breach of any obligation owed to the Disclosing Party; or (d) is received from a third party without breach of any obligation owed to the Disclosing Party.

6.2 Confidentiality. The Receiving Party shall not disclose or use any Confidential Information of the Disclosing Party for any purpose outside the scope of this Agreement. Each party agrees to protect the confidentiality of the Confidential Information of the other party in the same manner that it protects the confidentiality of its own proprietary and confidential information of like kind, but in no event shall either party exercise less than reasonable care in protecting the Confidential Information. If the Receiving Party is compelled by law to disclose Confidential Information of the Disclosing Party, it shall provide the Disclosing Party with prior notice of the compelled disclosure (to the extent legally permitted) and reasonable assistance, at Disclosing Party's cost, if the Disclosing Party wishes to contest the disclosure.

6.3 Remedies. If the Receiving Party discloses or uses (or threatens to disclose or use) any Confidential Information of the Disclosing Party in breach of this Section 6, the Disclosing Party shall have the right, in addition to any other remedies available to it, to seek injunctive relief to enjoin the acts, it being specifically acknowledged by the parties that any other available remedies are inadequate.

7. Warranties & Disclaimers.

7.1 Warranties.

(a) **General.** Each party represents and warrants that it has the legal power to enter into this Agreement. HealthStream represents and warrants that (i) it will provide the Service(s) in a manner consistent with general industry standards reasonably applicable to the provision of the Service; (ii) it owns or otherwise has sufficient rights to the Service(s) and the HealthStream IP to grant the rights and licenses granted in this Agreement; (iii) it will perform the Services in a skillful, professional, workmanlike and competent manner by qualified personnel; (iv) the Service(s) and HealthStream IP do not infringe any intellectual property rights of any third party. During the term of this Agreement, (i) the Online Service(s) shall perform materially in accordance with any applicable user guides or specifications; and (ii) the functionality of the Online Service(s) will not be materially decreased from that available as of the Effective Date. Customer agrees that its purchase of the Online Service(s) is not contingent upon the delivery of any future functionality or features nor is it dependent upon any oral or written public comments made by HealthStream with respect to future functionality or features.

(b) Customer Research Data Limited Warranty.

HealthStream warrants that the Customer Data provided by HealthStream as a result of certain research Service(s) ("Customer Research Data") will conform substantially to the terms specified in the Order Form. In the event of a breach of this warranty, Customer shall provide HealthStream with written notice of such breach, identifying the claimed errors or deficiencies in the Customer Research Data provided, and HealthStream shall have a reasonable period to cure

such purported errors or deficiencies. HEALTHSTREAM'S SOLE OBLIGATION UNDER THIS WARRANTY SHALL BE TO CORRECT AND/OR MODIFY THE CUSTOMER RESEARCH DATA SO THAT IT CONFORMS SUBSTANTIALLY TO THE TERMS SPECIFIED IN THE ORDER FORM. Customer shall notify HealthStream of any errors and/or deficiencies in the Customer Research Data within three (3) months of HealthStream's delivery of the Customer Research Data to Customer, or such claims shall be waived.

(c) **Non-Exclusion.** HealthStream represents and warrants that HealthStream, its officers, directors, and employees (i) are not currently excluded, debarred, or otherwise ineligible to participate in the federal healthcare programs as defined in 42 U.S.C. §1320a-7b(f) (the "federal healthcare programs"), (ii) have not been convicted of a criminal offense related to the provision of healthcare items or services and have not been excluded, debarred, or otherwise declared ineligible to participate in the federal healthcare programs, and (iii) are not, to the best of its knowledge, under investigation or otherwise aware of any circumstances which may result in HealthStream being excluded from participation in the federal healthcare programs. This shall be an ongoing representation and warranty and HealthStream shall immediately notify Customer of any change in the status of the representations and warranty set forth in this section.

7.2 Disclaimer. EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, HEALTHSTREAM MAKES NO WARRANTY OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY, OR OTHERWISE. HEALTHSTREAM SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW.

8. Mutual Indemnification.

8.1 Indemnification by HealthStream. Subject to this Agreement, HealthStream shall defend, indemnify and hold Customer harmless against any loss or damage (including reasonable attorneys' fees) incurred in connection with claims, demands, suits, or proceedings ("Claims") made or brought against Customer by a third party alleging that the use of the Service(s) as contemplated under this Agreement infringes the intellectual property rights of a third party; provided, that Customer (a) promptly gives written notice of the Claim to HealthStream; (b) gives HealthStream sole control of the defense and settlement of the Claim (provided that HealthStream may not settle or defend any Claim unless it unconditionally releases Customer of all liability); and (c) provides to HealthStream, at HealthStream's cost, all reasonable assistance.

8.2 Indemnification by Customer. Subject to this Agreement, Customer shall defend, indemnify and hold HealthStream harmless against any loss or damage (including reasonable attorneys' fees) incurred in connection with Claims made or brought against HealthStream by a third party alleging that the Customer Data or Customer's use of the Service(s) (as opposed to the Service itself) infringes the intellectual property rights of, or has otherwise harmed, a third party; provided, that HealthStream (a) promptly gives written notice of the Claim to Customer; (b) gives Customer sole control of the defense and settlement of the Claim (provided that Customer may not settle or defend any Claim unless it unconditionally releases HealthStream of all liability); and (c) provides to Customer, at Customer's cost, all reasonable assistance.

9. Limitation of Liability.

9.1 Limitation of Liability. EXCEPT FOR LIABILITY ARISING UNDER SECTIONS 4 (PAYMENT OF FEES) OR 5.3 (RESTRICTIONS), IN NO EVENT SHALL EITHER PARTY'S AGGREGATE LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, WHETHER IN CONTRACT, TORT OR UNDER ANY OTHER THEORY OF LIABILITY, EXCEED THE LESSER OF \$100,000 OR THE AMOUNTS ACTUALLY PAID BY AND DUE FROM CUSTOMER UNDER THIS AGREEMENT.

9.2 Exclusion of Consequential and Related Damages. IN NO EVENT SHALL EITHER PARTY HAVE ANY LIABILITY TO THE OTHER PARTY FOR ANY LOST PROFITS, LOSS OF USE, COSTS OF PROCUREMENT OF SUBSTITUTE GOODS OR SERVICES, OR

FOR ANY INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES HOWEVER CAUSED AND, WHETHER IN CONTRACT, TORT OR UNDER ANY OTHER THEORY OF LIABILITY, WHETHER OR NOT THE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF THE DAMAGE.

9.3 Limitation of Action. Except for actions for non-payment or breach of either party's intellectual property rights, no action (regardless of form) arising out of this Agreement may be commenced by either party more than two (2) years after the cause of action has accrued.

9.4 WAIVER OF RIGHT TO JURY TRIAL. EACH PARTY HEREBY WAIVES ANY RIGHT TO A JURY TRIAL IN CONNECTION WITH ANY ACTION OR LITIGATION IN ANY WAY ARISING OUT OF OR RELATED TO THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION, ANY ORDER FORM UNDER THIS AGREEMENT.

10. Term & Termination.

10.1 Term of Agreement. This Agreement commences on the Effective Date and, unless earlier terminated pursuant to the terms of this Agreement, continues until the later of the date when (a) all User subscriptions granted in accordance with this Agreement have expired or been terminated and (b) no Service(s) is being provided by HealthStream.

10.2 Term of User Subscriptions. User subscriptions for Online Service(s) commence on the start date specified in the relevant Order Form and continue for the subscription term specified in the Order Form. User subscriptions for Online Service(s) shall automatically renew for one (1) additional one (1) year term at 105% of the then current fee charged to Customer, unless one party provides the other notice of termination at least ninety (90) days prior to the end of the relevant subscription term.

10.3 Termination for Cause. A party may terminate this Agreement for cause: (a) upon ninety (90) days written notice of a material breach to the other party if the breach remains uncured at the expiration of the cure period; or (b) if the other party becomes the subject of a petition in bankruptcy or any other proceeding relating to insolvency, receivership, liquidation or assignment for the benefit of creditors. Upon any termination for cause by Customer, HealthStream shall refund Customer any prepaid fees for Online Service(s) for the remainder of the User subscription term after the date of termination. Termination shall not relieve Customer of the obligation to pay any fees accrued or payable to HealthStream prior to the effective date of termination.

10.4 Surviving Provisions. The following provisions shall survive any termination or expiration of this Agreement: Sections 4, 5 (excluding Section 5.2), 6, 7, 8, 9, 10 and 11.

11. General Provisions.

11.1 Relationship of the Parties; Publicity. This Agreement does not create a partnership, franchise, joint venture, agency, fiduciary or employment relationship between the parties. There are no third-party beneficiaries to this Agreement. Neither party may issue press releases relating to this Agreement without the other party's prior written consent. Either party may include the name and logo of the other party in lists of customers or vendors in accordance with the other party's standard guidelines.

11.2 Notices. All notices under this Agreement shall be in writing and shall be deemed to have been given upon: (a) personal delivery; (b) the second business day after mailing; (c) the second business day after sending by confirmed facsimile; or (d) the second business day after sending by email. Notices to HealthStream shall be addressed to the attention of its Legal Department.

11.3 Waiver and Cumulative Remedies; Severability. No failure or delay by either party in exercising any right under this Agreement shall constitute a waiver of that right. Other than as expressly stated in this Agreement, the remedies provided in the Agreement are in addition to, and not exclusive of, any other remedies of a party at law or in equity. If any provision of this Agreement is held by a court of competent jurisdiction to be contrary to law, the provision shall be modified by the court and interpreted so as best to accomplish the objectives of the

original provision to the fullest extent permitted by law, and the remaining provisions of this Agreement shall remain in effect.

11.4 Assignment. Neither party may assign any of its rights or obligations under this Agreement, whether by operation of law or otherwise, without the prior express written consent of the other party. Notwithstanding the foregoing, either party may assign this Agreement together with all rights and obligations under this Agreement, without consent of the other party, in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets. Any attempt by a party to assign its rights or obligations under this Agreement in breach of this section shall be void and of no effect. Subject to the foregoing, this Agreement shall bind and inure to the benefit of the parties, their respective successors and permitted assigns.

11.5 Governing Law and Venue. This Agreement shall be governed exclusively by the internal laws of the State of Tennessee, without regard to its conflicts of laws rules. The state and federal courts located in Davidson County, Tennessee shall have exclusive jurisdiction to adjudicate any dispute arising out of or relating to this Agreement. Each party consents to the exclusive jurisdiction of these courts.

11.6 Authority. The persons signing below have the right and authority to execute this Agreement for their respective entities and no further approvals are necessary to create a binding Agreement.

11.7 Entire Agreement. This Agreement, including all exhibits and addenda to this Agreement and all Order Forms signed under this Agreement, constitutes the entire agreement between the parties, and supersedes all prior and contemporaneous agreements, proposals or representations, written or oral, concerning its subject matter. No modification, amendment, or waiver of any provision of this Agreement shall be effective unless in writing and signed by the party against whom the modification, amendment or waiver is to be asserted. In the event of any conflict between the provisions in this Agreement and any exhibit or addendum to this Agreement, or Order Form signed under this Agreement, the terms of the exhibit, addendum or Order Form shall prevail to the extent of any inconsistency. Notwithstanding any language to the contrary therein, no terms or conditions stated in a Customer purchase order or in any other Customer order documentation (excluding Order Forms) shall be incorporated into or form any part of this Agreement, and all such terms or conditions shall be null and void. This Agreement may be executed in counterparts, which taken together shall form one legal instrument.

IN WITNESS WHEREOF, the parties' authorized signatories have duly executed this Agreement as of the Effective Date:

Salinas Valley Memorial Healthcare Systems

By: Luis Fonseca
Luis Fonseca (Aug 24, 2015)
Print Name: _____
Title _____
Date Aug 24, 2015

HealthStream Inc.

By: Karen Frazier
Karen Frazier (Aug 24, 2015)
Print Name: _____
Title _____
Date Aug 24, 2015

EXHIBIT A

Order Forms and/or PSOs

To be attached to this Exhibit and Agreement and incorporated into this Exhibit and Agreement from time to time upon signing.

EXHIBIT B

Authorized Purchasing Entities

To be attached listed by the Customer, these are entities authorized to enter into Order Forms and bind Customer under this Agreement.

Financial Performance Review

June 2026

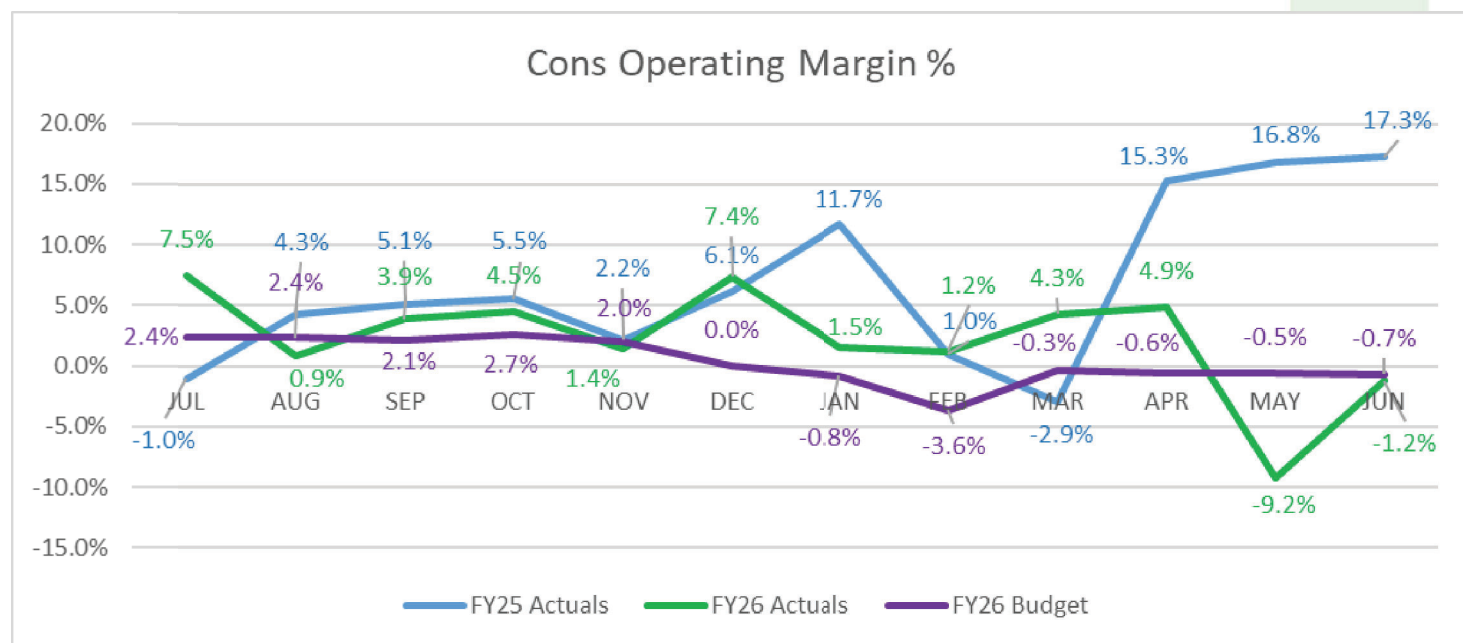
Iftikhar Hussain
 Chief Financial Officer

Consolidated Financial Results

June 2026

Month					\$ in Millions	YTD				
June			Bud Variance (unfav)			June			Bud Variance (unfav)	
Actual	Budget	Prior Year	\$	%		Actual	Budget	Prior Year	\$	%
\$ 72.3	\$ 70.2	\$ 68.9	\$ 2.1	3.0%	Operating Revenue	\$ 867.6	\$ 837.1	\$ 845.2	\$ 30.5	3.6%
73.2	70.7	57.0	(2.5)	-3.5%	Operating Expense	846.4	833.5	784.7	(12.9)	-1.5%
(0.9)	(0.5)	11.9	(0.4)	-80.0%	Income from Operations	21.2	3.6	60.5	17.6	488.9%
-1.2%	-0.7%	17.3%	-0.5%	-71.43%	Operating Margin %	2.4%	0.4%	7.2%	2.0%	500.0%
					Op. margin % full year target		3.0%			
1.6	2.5	5.6	(0.9)	-36.0%	Non Operating Income	19.3	29.8	40.2	(10.5)	-35.2%
0.7	2.0	17.5	(1.3)	-65.0%	Net Income	40.5	33.4	100.7	7.1	21.3%
1.0%	2.9%	25.4%	-1.9%	-65.52%	Net Income Margin %	4.7%	4.0%	11.9%	0.7%	17.5%

Consolidated Operating Margin



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Key Financial Indicators

Indicator Metric	YTD 6/30/2026	Budget	S&P A+ Rated	YTD Prior Year
Operating Margin*	2.4%	0.4%	4.0%	7.2%
Total Margin*	4.7%	4.0%	6.6%	11.9%
EBITDA Margin**	7.5%	5.4%	13.6%	11.7%
Days of Cash*	353	317	249	382
Days of Accounts Payable*	46	45	-	49
Days of Net Accounts Receivable***	64	60	49	72
Supply Expense as % NPR	14.7%	14.6%	-	15.3%
Labor Expense as % NPR	50.7%	55.7%	53.7%	52.3%
Operating Expense per APD*	7,414	7,205	-	6,614

All metrics above are consolidated for SVH except Operating Expense per APD

*These metrics have **not** been adjusted for normalizing items

**Metric based on Operating Income (consistent with industry standard)

***Metric based on 365 days average net revenue (consistent with industry standard)

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Executive Summary

- June Volumes were generally positive with high admission coming mainly from the ER
- Admissions and Census
 - YTD Admissions and Observations are 2.5% higher than PY
 - YTD ADC is 4% lower than PY due to length of stay improvement
 - June Admissions of 1,111 was the highest for FY26
 - YTD ER volumes are down 2% from PY.
- Deliveries have decreased consistent with demographic trends
- Cath Lab – YTD cases are up 2% from PY
- Procedure Volumes for the year are stable.
 - Strong growth in Infusion services, up 7% from PY
 - Surgical volume higher for the month. YTD Surgeries off 1% from PY

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Executive Summary: June Financial Performance – Continued

Cost and Utilization:

- **Worked FTEs** on a per Adjusted ADC basis were **2%** unfavorable at **6.8** - compared to a target of **6.7**
- **Payor Mix** was close to budget
- **Non-Operating Income** was under budget by \$0.9 million due to unrealized loss related to higher interest rates
- **Days in AR** declined to 64 days on higher cash collections
- **Days Cash on Hand** are stable despite \$52 million in capital spending

Worked FTEs: During the month of

Key Metrics	Prior 3 Months			Current Month	
	Mar-26 Actual	Apr-26 Actual	May-26 Actual	Jun-26 Actuals	Jun-26 Budget
Total Gross Revenue	\$ 313,675	\$ 298,735	\$ 299,504	\$ 324,206	\$ 295,873
Medicare %	49%	47%	46%	47%	46%
Medicaid %	29%	28%	29%	27%	29%
Commercial %	19%	19%	21%	21%	21%
All Other %	4%	5%	4%	5%	4%

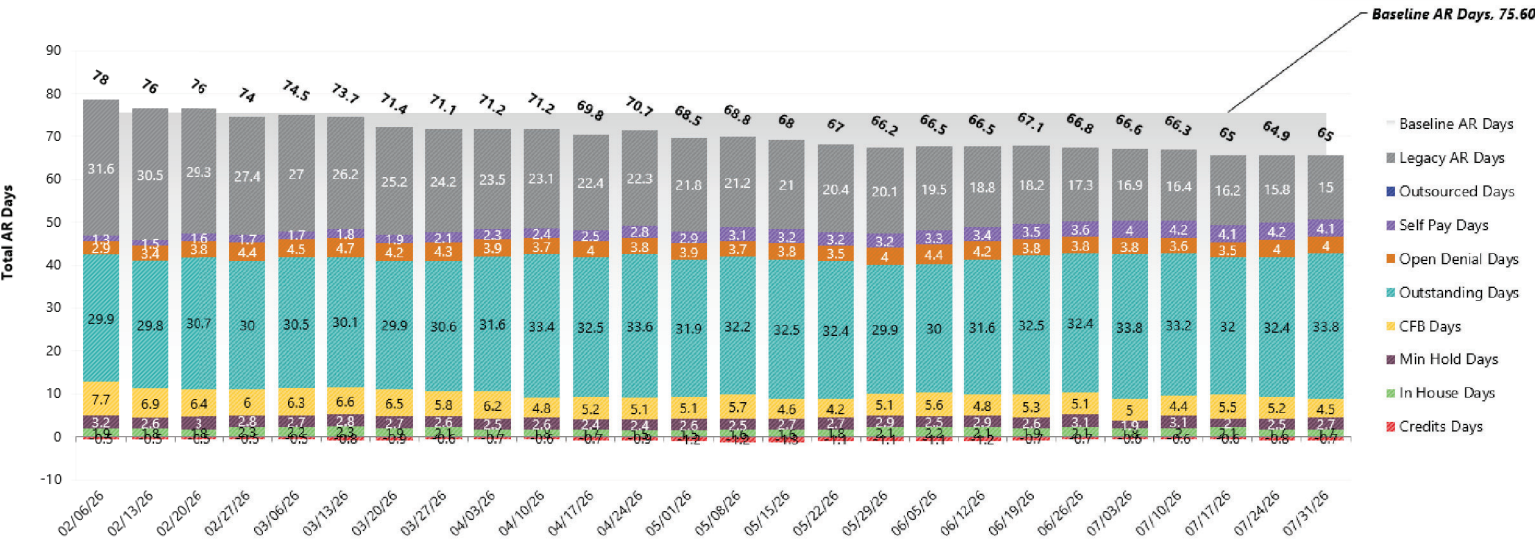
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Volume Summary – June 2026

Actual	Prior Year	Jun Bud	Bud Var	Key Statistics	YTD	YTD-PY	YTD Jun Bud	YTD Bud Var
Inpatient								
125	108	114	↑	10% ADC	110	116	114	↓ -4%
1,111	904	901	↑	23% Admissions	11,812	11,642	10,966	↑ 8%
120	107	126	↓	-5% Deliveries	1,282	1,377	1,536	↓ -17%
2.0	2.1	2.3	↓	-13% Medicare Traditional ALOS CMI Adjusted	2.1	2.2	2.3	↓ -10%
1.86	1.76	1.75	↑	6% Medicare Traditional Case Mix	1.75	1.76	1.75	↑ 0%
Emergency Room								
4,188	4,260	4,503	↓	-7% ER OP Visits	52,740	54,141	54,791	↓ -4%
872	727	695	↑	25% ER IP Admissions	9,261	9,034	8,460	↑ 9%
Procedures								
190	137	141	↑	35% IP Surgeries	1,867	1,799	1,719	↑ 9%
299	320	283	↑	6% OP Surgeries	3,590	3,718	3,447	↑ 4%
375	357	323	↑	16% Cath Lab	3,897	3,819	3,926	↓ -1%
1,201	1,127	1,121	↑	7% OP Infusion Cases	14,937	13,975	13,636	↑ 10%
391	293	392	↓	0% MRI Procedures	4,074	3,398	4,765	↓ -15%
2,327	2,017	2,098	↑	11% CT Scans	24,831	23,819	25,527	↓ -3%
Observation Cases								
146	212	148	↓	-1% Obs Cases	2,215	2,044	1,795	↑ 23%

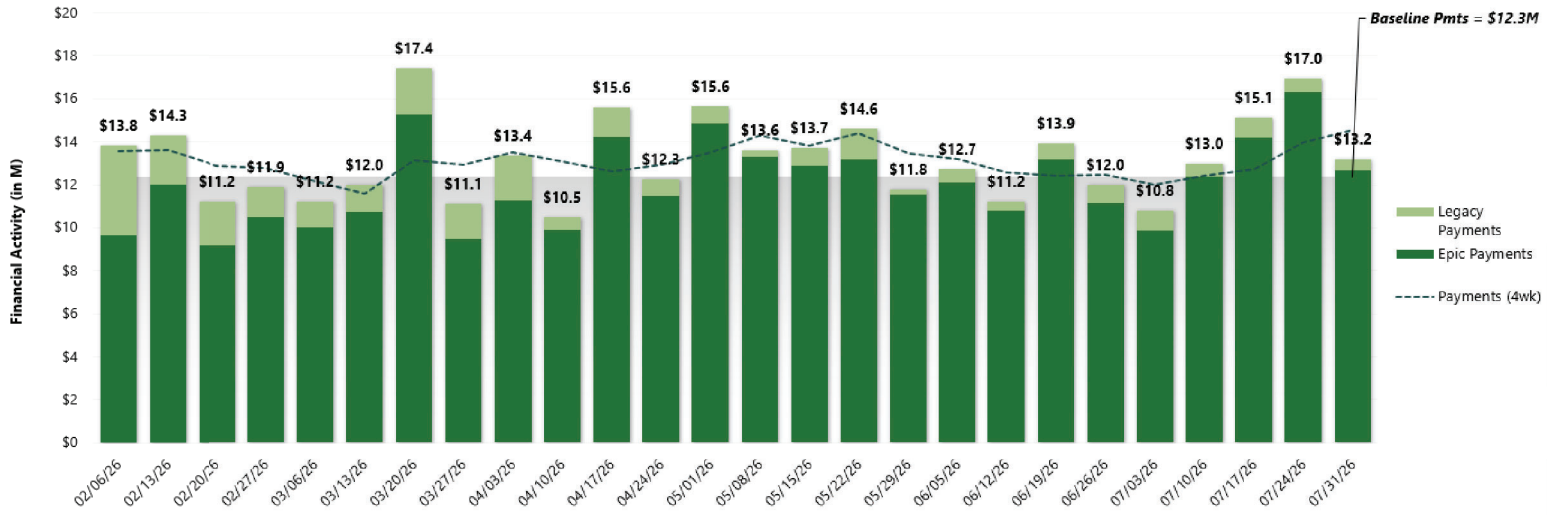
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Accounts Receivable – AR Days Trend



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Accounts Receivable –Payment Trend



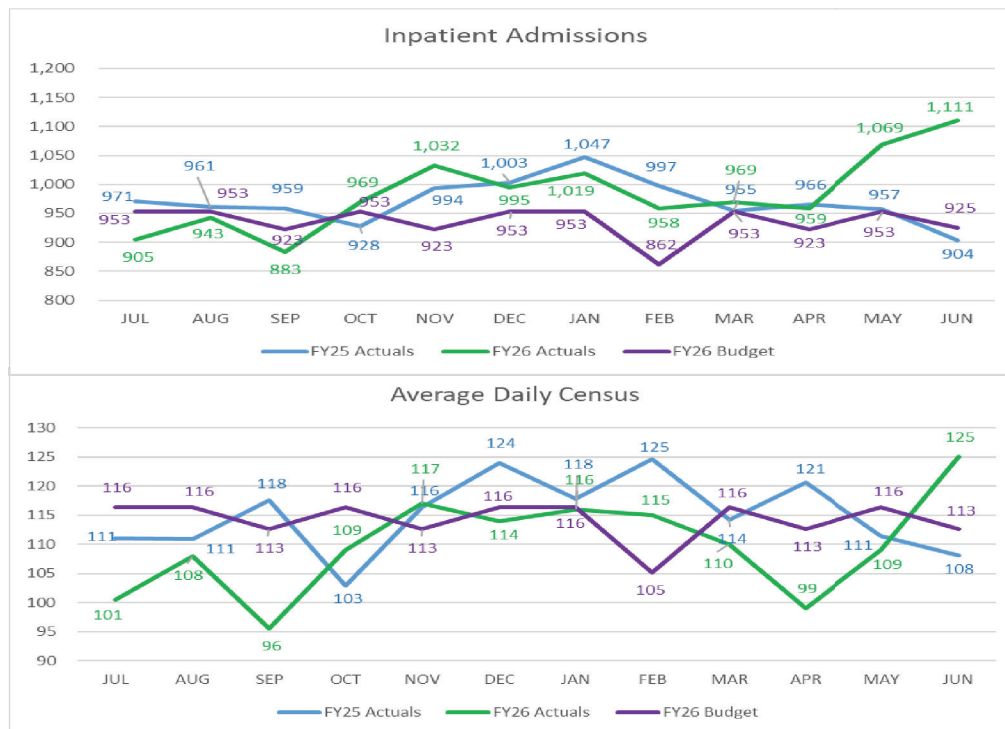
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Medi-Cal and Other Supplemental Payments

FY 2026					Regular	One Time
Date	Payor	Description	Total Amount			
Oct 2025	CAAH	Direct Payment Program (net) Phase 2- CY 2023	4,474,778		4,474,778	
Oct 2025	CAAH	DMPH-Quality Incentive Payment CY 2024 Interim	3,326,677		3,326,677	
Dec 2025	CAAH	CAAH-EPIC Training & Implementation	12,000,000			12,000,000
Jan 2026	CAAH	Voluntary Rate Range-CY 2024 (net)	5,579,554		5,579,554	
Apr 2026	CAAH	Medi-Cal Quality Incentive Program (net)	2,944,592		2,944,592	
Apr 2026	CAAH	Direct Payment Program (net) Phase 1- CY 2024	3,902,248		3,902,248	
May 2026	DHCS	Medi-Cal OP Supplemental (net) CY 2024-25	955,663		955,663	
Jun 2026	DHCS	Medi-Cal Rate Range (net) CY 2025-26	2,218,743		2,218,743	
Oct 2026-Estimate	CAAH	Direct Payment Program (net) Phase 2- CY 2024	3,899,576		3,899,576	
Oct 2026-Estimate	CAAH	Direct Payment Program (net) Phase 1- CY 2025	18,190,740		18,190,740	
Total FY 2026			57,492,571		45,492,571	12,000,000
FY 2025					Regular	One Time
Date	Payor	Description	Amount			
Jan 2025	CAAH	Voluntary Rate Range-CY 2023 (net)	4,639,758		4,639,758	
Apr 2025	CAAH	Medi-Cal Quality Incentive Program (net)	7,045,692		7,045,692	
Apr 2025	DHCS	Medi-Cal OP Supplemental (net) CY 2023-24	1,398,017		1,398,017	
Apr 2025	CAAH	Direct Payment Program (net) Phase 1- CY 2023	4,797,482		4,797,482	
May 2025	CAAH	NDPH HQAF (net) Program Year-2024	4,270,850		4,270,850	
Jun 2025	DHCS	Medi-Cal Rate Range (net) CY 2024-25	2,305,245		2,305,245	
Multiple Dates	FEMA	Grant Funds (net) FY2025	6,260,697			6,260,697
Total FY 2025			30,717,741		24,457,044	6,260,697

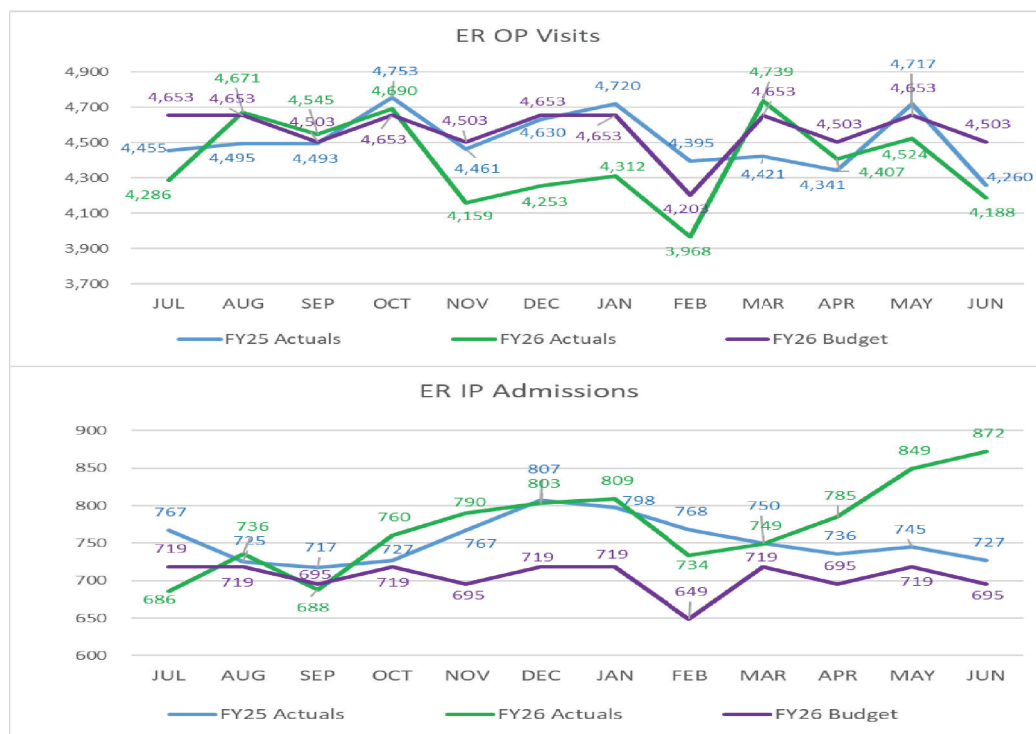
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Volume Trends – Admissions & ADC



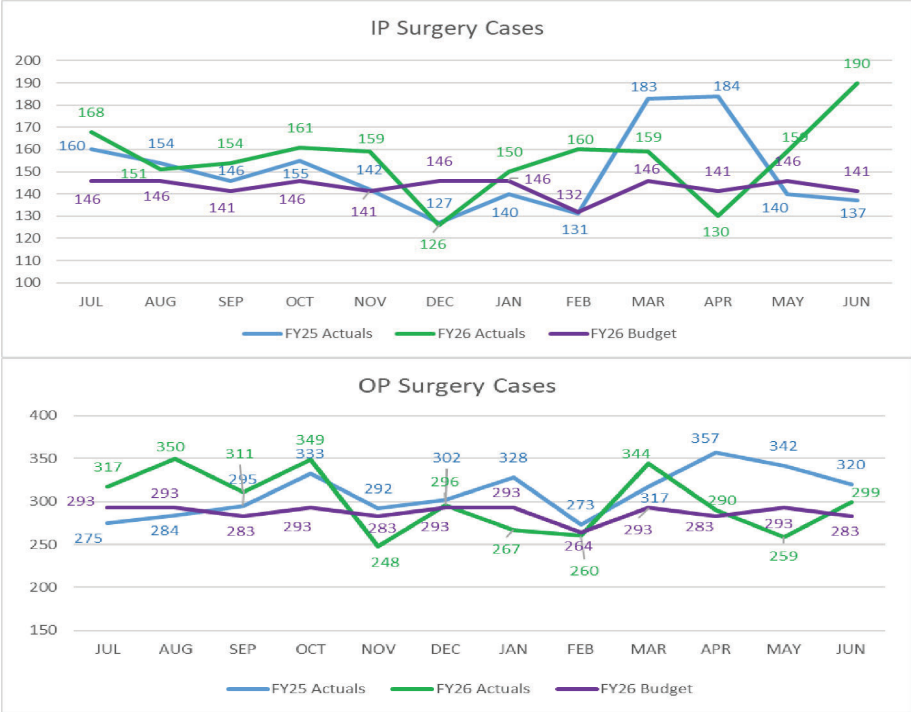
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Volume Trends – ER



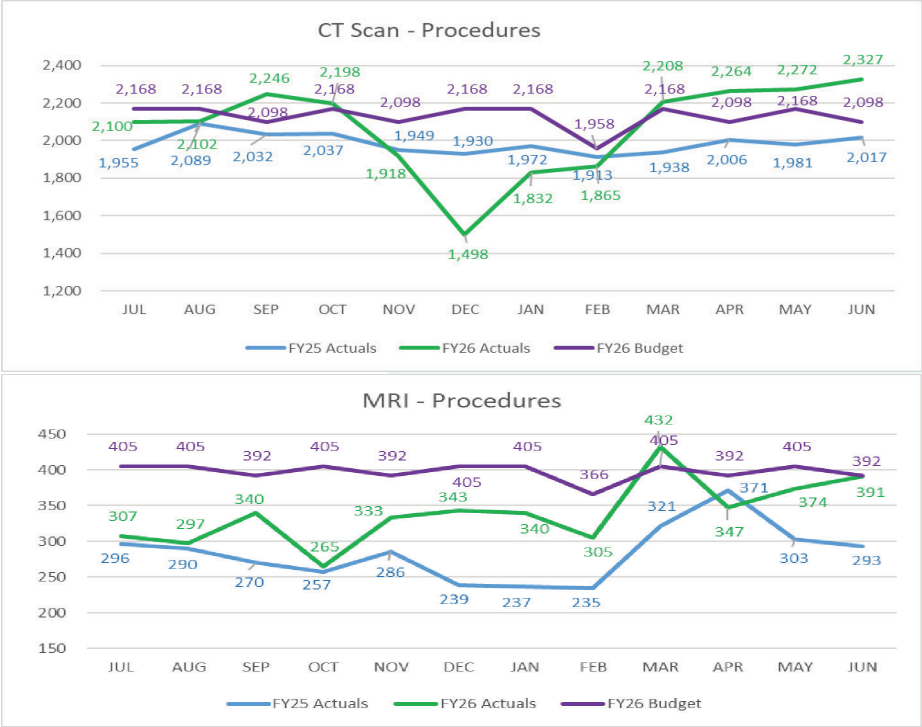
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Volume Trends - Surgery Cases



13

Volume Trends - Imaging



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Labor Productivity Key Indicators

Current Month					Year-to-Date			
Prior Year	Actual	Target	Variance (in FTE)		Prior Year	Actual	Target	Variance (in FTE)
1,607.1	1,788.3	1,746.1	(42.2 FTE)	Worked FTE	1,563.2	1,715.7	1,648.4	(67.3 FTE)
4.6%	4.4%	4.5%	3.0 FTE	Overtime as a % of Worked Hours	4.5%	4.4%	4.6%	3.4 FTE
3.5%	3.9%	3.0%	(16.2 FTE)	Contract Labor as a % of Worked Hours	4.0%	5.7%	3.1%	(49.6 FTE)

15

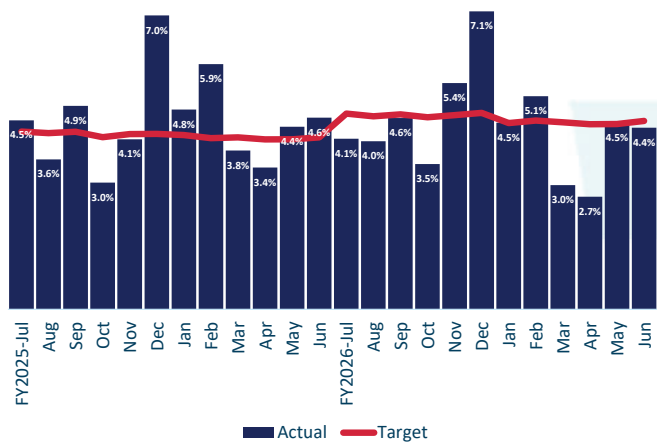
Labor Productivity As of June 2026 Year-to-Date

- **Worked FTE:** Worked FTE is unfavorable to target by 42.2 in the month (as defined by pay periods 25 & 26) and 67.3 on a year-to-date basis. The variance is primarily driven by:
 - Contract Labor: Both the current month and year-to-date contract labor utilization is higher than budget. The impact is a negative FTE variance of 16.2 in June and 49.6 on a year-to-date basis.
 - Lower Non-Productive Time: The budget assumed a 14.9% non-productive rate but the actual result was 11.8% resulting in fixed staff's worked hours being higher than plan. A major contributing factor are the Workday and Epic implementations and teams needing to be present at work in the first few months of the year.
 - Approved but Unbudgeted FTE: Approved cyber security, Workday and system analyst positions were inadvertently not added to the budget resulting in a negative variance of 10.4 FTE.
- **Contract Labor:** Contract labor usage is over budget at 3.9% of Worked FTE in the month and 5.7% on a year-to-date basis.
 - The increase was driven by the Epic implementation and filling roles that have been challenging to recruit. However, the usage has decreased over the last few months after the Epic implementation was completed.

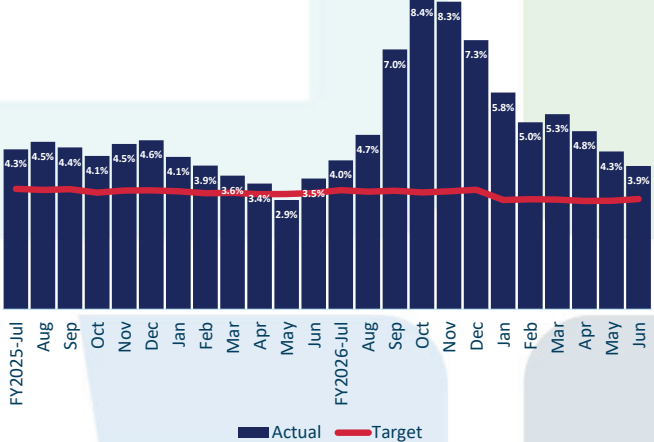
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Overtime & Contract Labor Trends

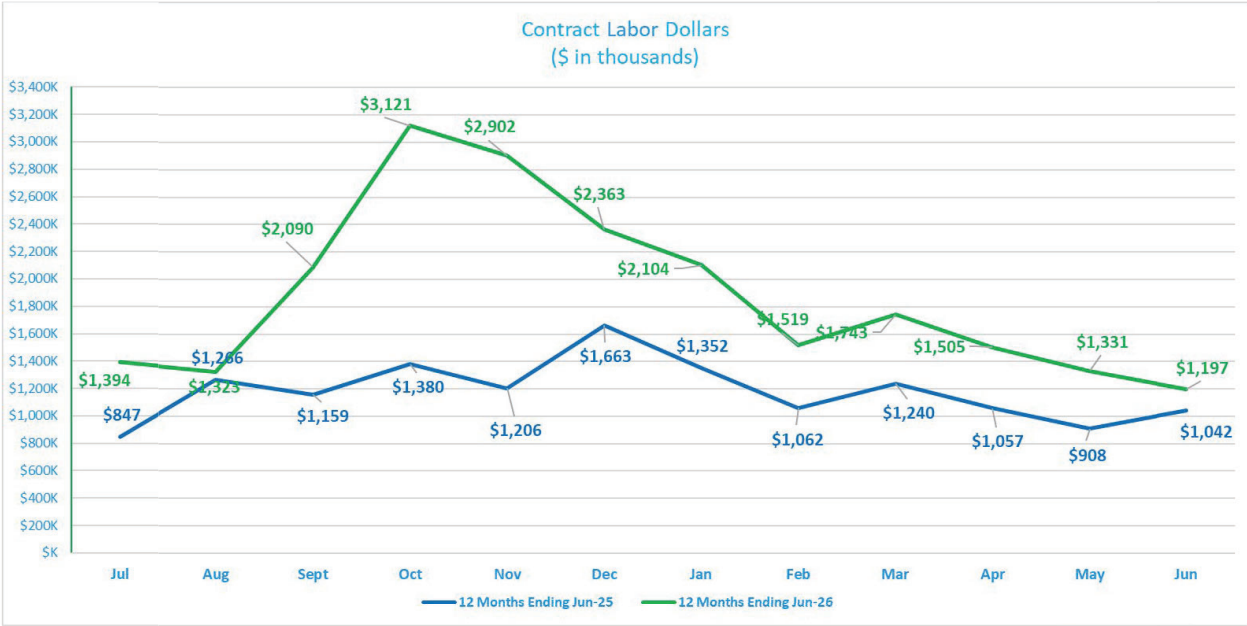
Overtime as a Percent of Worked FTE



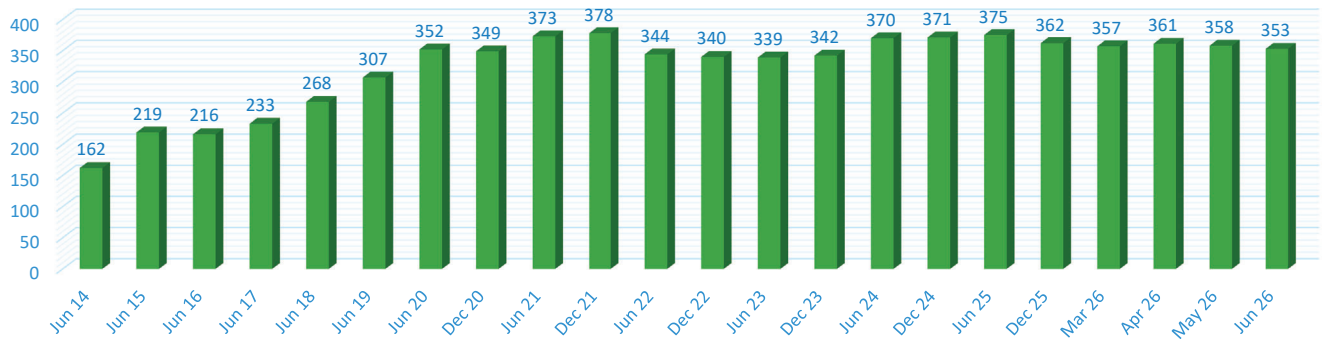
Contract Labor as a Percent of Worked FTE



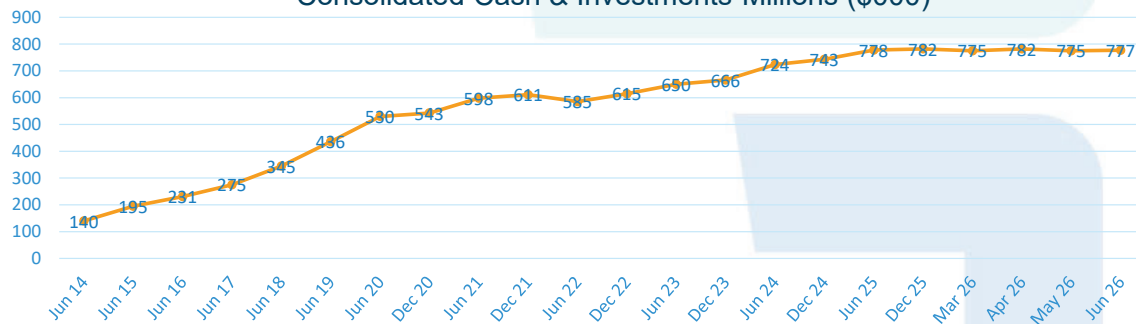
Contract Labor Trends



Days Cash on Hand = 353 Days (\$777M) - June 2026



Consolidated Cash & Investments-Millions (\$000)

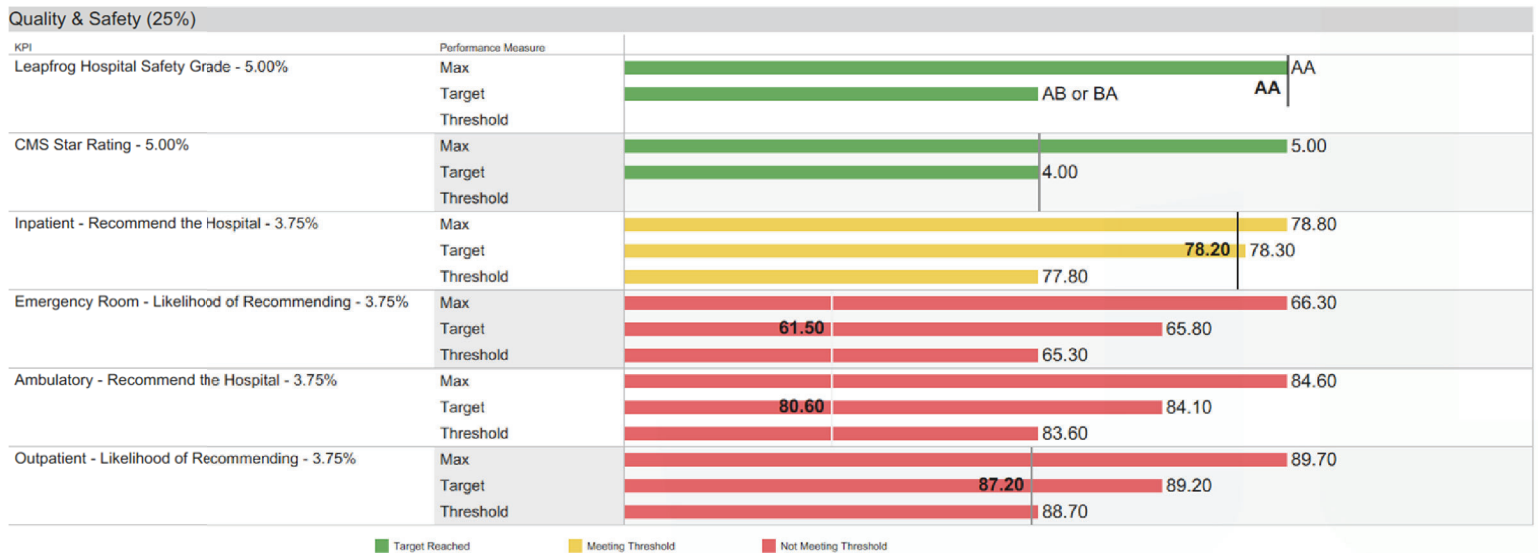


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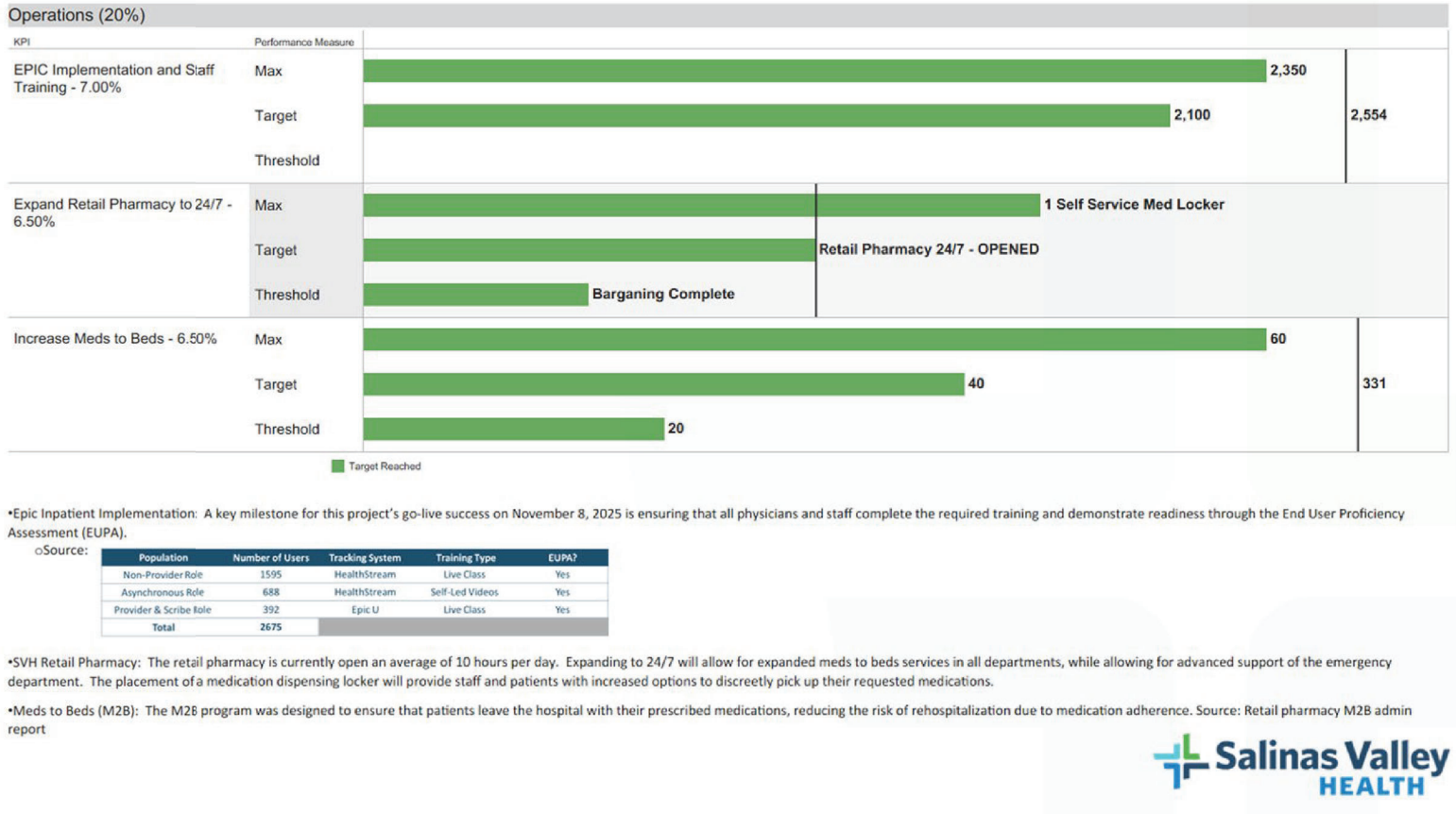
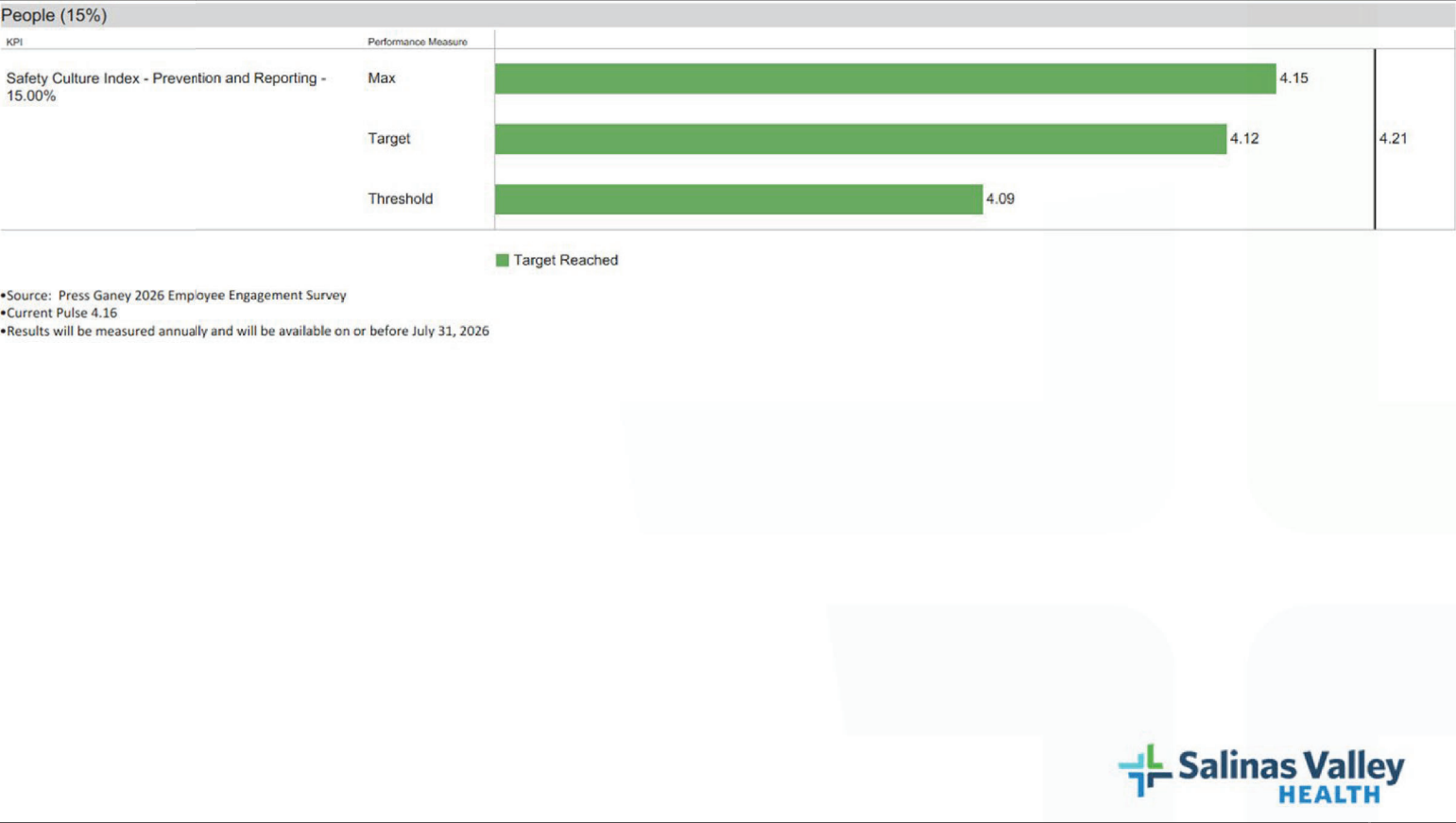
Questions/Comments

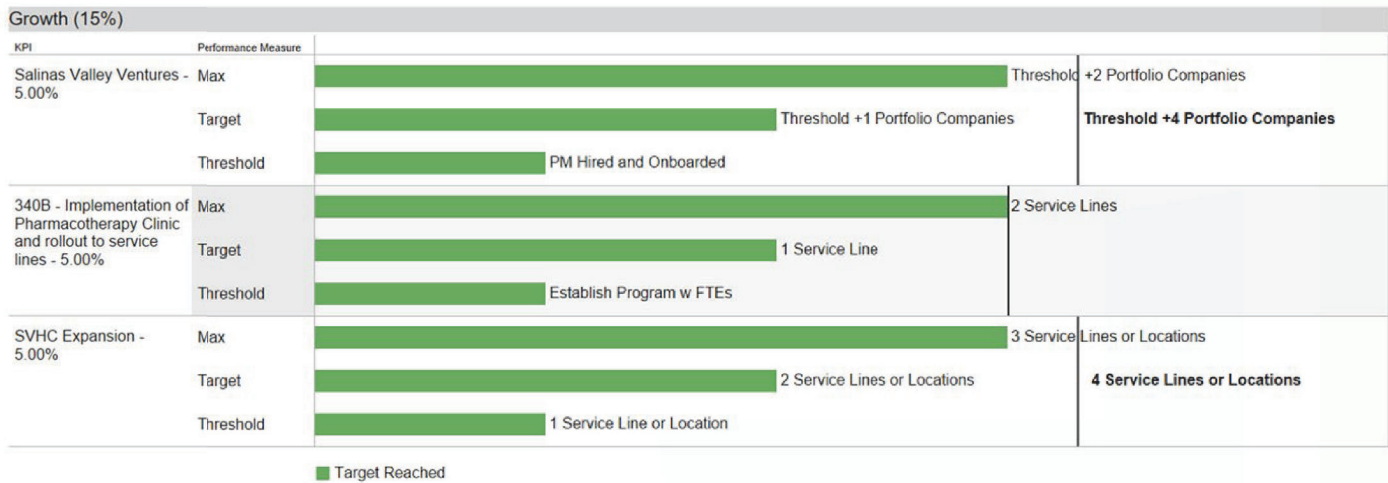
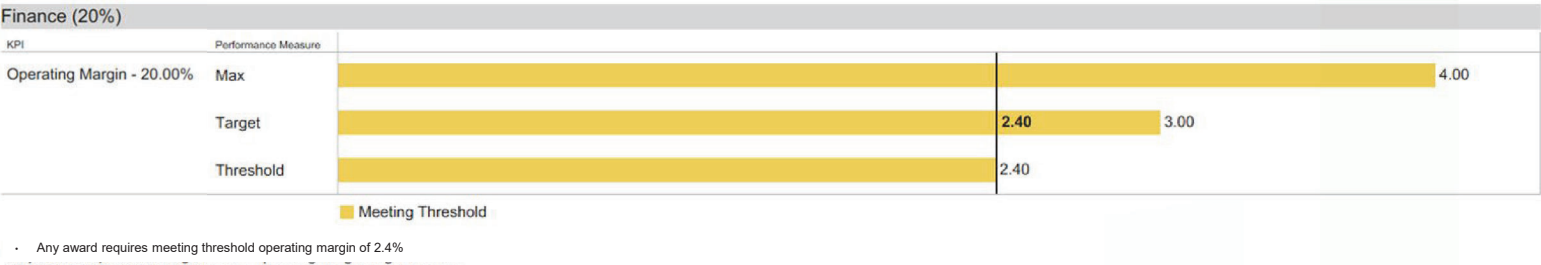
FY2026 Balanced Scorecard

As of August 2026



- Leapfrog Hospital Safety Grade: Leapfrog A requires performance above national averages in infection rates, patient safety indicators, hand hygiene monitoring, etc.
 - Measured in the Spring and Fall. Target equates to receiving an A and B in the two measurement periods; the maximum is set at receiving an A in both periods.
 - Not eligible for a threshold payment
- CMS Star Rating: Based on weighted measures, including mortality, safety of care, readmissions, patient experience, and timely/effective care.
 - Not eligible for a threshold payment
- Recommend the Hospital / Likelihood of Recommending
 - Source: Press Ganey and measured monthly based on Received Date
 - Based on top box scores (highest response possible on the survey scale: Yes, Definitely Yes, Always)
 - FY2026 threshold set at FY2025 performance (baseline) with the target being a 0.5 point increase from baseline and the maximum set at a 1 point increase from baseline.

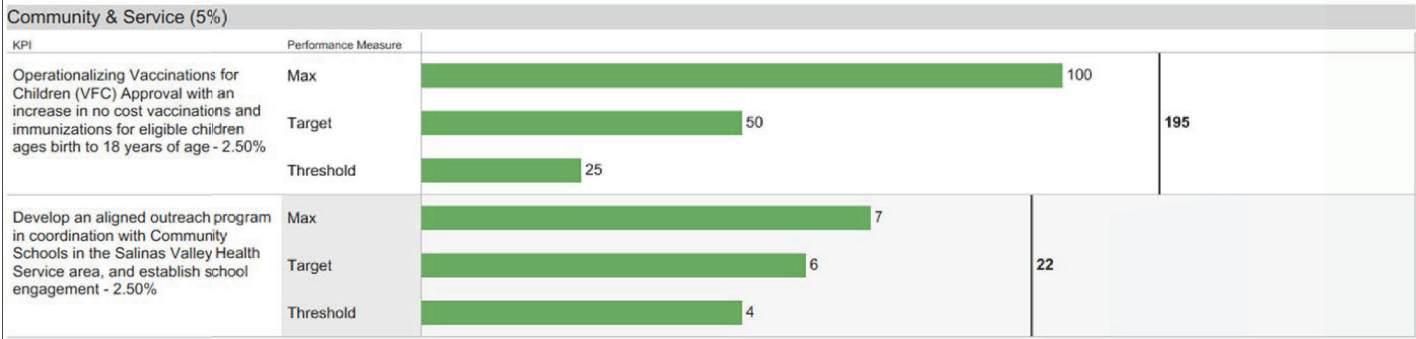




*Salinas Valley Health Ventures (SVHV): SVHV is designed to support operational efficiencies, clinical quality and access, and the adoption of innovative technologies. The early goals are partnerships with companies that can provide immediate support for SVH’s strategic goals while also providing an opportunity for long-term financial returns.

*Implementation of Pharmacotherapy Clinic (PTC): Implementation of a PTC will provide patients and physicians a partner in managing medication utilization, in addition to supporting the organization’s effort in expanding access to 340B savings for all eligible patients.

*SVH Clinics Expansion of Service Lines or Locations: Access to care and expansion of clinical capabilities are critical elements of our mission to serve the healthcare needs of our community. The clinic system’s goal is to continue to grow in service line depth as well as locations of service.



Target Reached

•Vaccinations for Children (VFC): Operationalizing Vaccinations for Children (VFC) Approval with an increase in no cost vaccinations and immunizations for eligible children ages birth to 18 years of age, via the Mobile Clinic
◦Source: California Immunization Registry (CAIR)

•School engagement/participation: Develop an aligned outreach program in coordination with Community Schools in the Salinas Valley Health Service Area and establish school engagement.

Organizational Goals by Pillar	Threshold	Target	Max
Establish school engagement/participation	4 (10%)	6 (15%)	7 (20%)

◦There are 5 School Districts awarded funds in our Service Area: North Monterey County Unified (4 schools), Soledad Unified (8 schools), Alisal Union School District (12 schools), Salinas City Elementary School District (9 schools), Salinas Union High School District (3 schools). Districts/Schools not yet applied/awarded: Chualar, Gonzales, Greenfield (currently in application)

◦Source: Smartsheet, Community Schools Initiative Tracker. Success is measured by the percent of total schools participating. Total eligible schools: 36.



FY2026 Balanced Scorecard (AIP)

Pillar	Measure	Weight	Threshold	Target	Max	YTD Results	Performance to Target	Payout Percent
Quality and Safety								
	Leapfrog Hospital Safety Grade	5.00%	NA	Grade AB or BA	Grade AA	Grade AA	150.0%	7.5%
	CMS Star Rating	5.00%	NA	4 Stars	5 Stars	4 Stars	100.0%	5.0%
	Inpatient - Recommend the Hospital	3.75%	77.8	78.3	78.8	78.2	99.8%	3.2%
	Emergency Room - Likelihood of Recommending	3.75%	65.3	65.8	66.3	61.5	93.5%	0.0%
	Ambulatory - Recommend the Hospital	3.75%	83.6	84.1	84.6	80.6	95.8%	0.0%
	Outpatient - Likelihood of Recommending	3.75%	88.7	89.2	89.7	87.2	97.7%	0.0%
	Subtotal	25.00%						15.7%
People								
	Safety Culture Index: Prevention and Reporting	15.00%	4.09	4.12	4.15	4.21	102.2%	22.5%
Operations								
	EPIC Inpatient Implementation: Go Live 11/8/2025, Complete Epic training for physicians and staff with a 100% pass rate on the End User Proficiency Assessment (EUPA)	7.00%	Go Live 11/8/2025	Train 2100 Users by 11/8/2025	Train 2350 Users by 11/30/2025	Train 2350 Users by 11/30/2025	150.0%	10.5%
	SVH Retail Pharmacy : Expansion of Hours of Operation to 24/7	6.50%	Completion of Bargaining	Open 24/7 Retail Pharmacy	Implement 1 Self Service Medication Dispensing Locker	Open 24/7 Retail Pharmacy	100.0%	6.5%
	Increase Meds to Beds by X%	6.50%	20%	40%	60%	331%	827.5%	9.8%
	Subtotal	20.00%						26.8%
Finance								
	Operating Margin %	20.00%	2.4%	3.0%	4.0%	2.4%	80.0%	10.0%

Pillar	Measure	Weight	Threshold	Target	Max	YTD Results	Performance to Target	Payout Percent
Growth								
	Salinas Valley Ventures	5.00%	Principle Manager Hired and Onboarded by End of CY2025	Threshold Plus One (1) Portfolio Company Engaged	Threshold Plus Two (2) or More Portfolio Companies Engaged	Threshold Plus Four (4) or More Portfolio Companies Engaged	150.0%	7.5%
	340B - Implementation of a pharmacotherapy clinic designed to optimize medication use and improve patient outcomes	5.00%	Establish Program with Completion of Necessary Hires	Establish One (1) Service Line	Establish Two (2) Service Lines	Establish Two (2) Service Lines	150.0%	7.5%
	Salinas Valley Health Clinic: Expansion of service lines and locations	5.00%	1 Service Line or Location	2 Service Lines or Locations	3 Service Lines or Locations	4 Service Lines or Location	150.0%	7.5%
	Subtotal	15.00%						22.5%
Community & Service								
	Operationalizing Vaccinations for Children (VFC) Approval with an increase in no cost vaccinations and immunizations for eligible children ages birth to 18 years of age.	2.50%	25	50	100	195.0	390.0%	3.8%
	Develop an aligned outreach program in coordination with Community Schools in the Salinas Valley Health Service area, and establish school engagement.	2.50%	10%	15%	20%	61.1%	407.4%	3.8%
	Subtotal	5.00%						7.5%

Initial Funding	104.9%
Finance Regulator	100.0%
Total Funding	104.9%

Capital Spending Update: Active Projects Approved by the Board

Status as of: June 2026 Year to Date

Board Approved Capital Project Spend – Through June 2026

	(1) Project Name	(2) Month Board Approved	(3) Board Approved Amount	(4) FY2026 Spend	(5) Total Project Spend Since Inception	(6) Under / (Over) Spend Since Inception
Facility Plan – Hospital						
1	Medical Center Campus Painting	September 2023	\$3,500,000	\$1,134,098	\$1,688,081	\$1,811,919
2	X-Ray Rooms 1 & 2	August 2024	\$3,000,001	\$576,459	\$691,714	\$2,308,287
3	Chiller and Lab Air Handling Unit Replacement	November 2024	\$7,609,838	\$474,862	\$647,291	\$6,962,547
4	Nurse Call Phase 3	December 2024	\$2,772,043	\$1,886,251	\$2,340,873	\$431,170
5	Seismic Retrofit	January 2025	\$62,500,000	\$4,708,821	\$7,513,830	\$54,986,170
6	MRI (444 E. Romie - Capital Portion)	February 2025	\$3,645,299	\$149,497	\$153,846	\$3,491,453
7	Labor & Delivery Lights	March 2025	\$625,000	\$324,116	\$450,280	\$174,720
8	Cath Lab 3 Replacement	October 2023 May 2024 May 2025	\$5,811,253	\$279,330	\$852,122	\$4,959,131
9	Emergency Department	June 2025	\$2,081,742	\$1,114,386	\$1,145,407	\$936,335
10	Thermafluid Heating Plant Replacement (Phase 1)	August 2025	\$5,595,184	\$1,430,619	\$1,508,814	\$4,086,370
11	Roofing Replacement (5 Lower Ragsdale)	September 2025	\$2,769,745	\$2,612,243	\$2,624,603	\$145,142
12	Canon X-Ray Units (Quantity = 2) & Construction	April 2025 February 2026	\$1,186,000	\$157,703	\$157,703	\$1,028,297

Board Approved Capital Project Spend – Through June 2026

	(1) Project Name	(2) Month Board Approved	(3) Board Approved Amount	(4) FY2026 Spend	(5) Total Project Spend Since Inception	(6) Under / (Over) Spend Since Inception
13	Endoscopy Suite - Project Design & Development	February 2026	\$1,000,000	\$40,359	\$40,359	\$959,641
14	Ryan Ranch Server Room	March 2026	\$3,000,000	\$219,198	\$219,198	\$2,780,802
15	1188 Padre Drive Purchase and Renovation	April 2026	\$8,065,796	\$8,065,796	\$8,065,796	\$0
16	Angio Suite Replacement	October 2023 May 2024 May 2025 May 2026	\$6,034,989	\$2,127,009	\$2,505,932	\$3,529,057

Facility Plan - Clinics

17	MRI (626 Brunken Avenue - Capital Portion)	January 2025 February 2025 April 2026	\$3,559,810	\$256,557	\$263,106	\$3,296,704
18	355 Abbott Primecare Upgrade and Refresh	May 2026	\$2,911,629	\$143,106	\$145,101	\$2,766,528

Board Approved Capital Project Spend – Through June 2026

	(1) Project Name	(2) Month Board Approved	(3) Board Approved Amount	(4) FY2026 Spend	(5) Total Project Spend Since Inception	(6) Under / (Over) Spend Since Inception
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Routine - Hospital

19	Epic IP Electronic Health Record (5 Year Capital Portion)	May 2024	\$57,359,817	\$16,703,553	\$34,755,376	\$22,604,441
20	Workday Financial and Supply Chain Software (Capital Portion)	July 2024	\$3,074,618	\$857,248	\$2,751,499	\$323,119
21	Canon Ultrasound Units (Quantity = 7)	October 2025	\$770,904	\$672,228	\$672,228	\$98,676
22	Hemodynamic Monitoring Equipment (Quantity = 8)	February 2026	\$685,172	\$685,172	\$685,172	(\$0)
23	IT Switches, Servers, Network, Computers, AV Upgrades.	N/A		\$1,662,980		
24	All Other SVMH/SVMC Capital Spending	N/A		\$9,432,798		

Grand Total				\$54,051,409	\$69,878,330	
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Questions or Comments?

ADJOURNMENT